



POINT OF CONTACT:

Mentor-Protégé Program Manager
256-450-2872 *office*

ADDITIONAL WEBSITES:

DoD Mentor-Protégé Program Website:
www.acq.osd.mil/osbp/mentor_protege/

Step by Step Approach:
www.acq.osd.mil/osbp/mentor_protege/participate/index.htm

Frequently Asked Questions:
www.acq.osd.mil/osbp/mentor_protege/faqs/index.htm

Templates:
www.acq.osd.mil/osbp/mentor_protege/downloads/index.htm

A large, faded image of a missile pointing upwards, serving as a background for the central text.

DEPARTMENT OF DEFENSE
MP
MENTOR-PROTÉGÉ

*Missile Defense Agency
Office of Small Business Programs*

MENTOR-PROTÉGÉ PROGRAM

Building 5222, Martin Road
Redstone Arsenal, AL 35898

256-450-2872 *office*

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MENTOR-PROTÉGÉ
P R O G R A M

The official logo of the Missile Defense Agency, Department of Defense, featuring a stylized missile and a globe.

BRIEF SHEET

BACKGROUND

The Department of Defense Mentor-Protégé Program was established in 1991 under section 831 of Public Law 101-510. Mentors are prime contractors who agree to promote and develop small businesses by providing developmental assistance to amplify the business success of the protégé. The Mentor-Protégé Program is designed to encourage Mentors to provide beneficial developmental assistance to all categories of protégés. The program will strengthen subcontracting opportunities for small businesses and enhance contracting goal achievements for the Missile Defense Agency (MDA).

MENTOR'S ELIGIBILITY

- Must have at least one active approved subcontracting plan (FAR 19.702)
- Must be eligible for the award of Federal contracts
- Must demonstrate the capability to assist in the development of a protégé
- May be a graduated 8(a) business
- May have an active, long-term involvement of HBCU/MIs, PTACs, & SBDCs with a minimum subcontracting goal of 5 percent
- May have more than one protégé

PROTÉGÉ'S ELIGIBILITY

- May be a Small Disadvantage Business
- May be a Service Disabled Veteran Owned Small Business
- May be a Women Owned Small Business
- May be a HubZone Small Business
- May be Qualified Organizations Employing the Severely Disabled Business
- May be an Indian Owned Small Business
- May be a Native Hawaiian Organization Owned Small Business
- Must be eligible for award of Federal contracts
- May have only one approved mentor

MENTOR'S INCENTIVES

- An opportunity to develop long term relationships with qualified small businesses
- A government authorized component added to their subcontracting plans
- Compensation in the form of direct reimbursement for costs associated with their Mentor-Protégé Agreements
- Source of qualified employees from HBCU/MIs

PROTÉGÉ'S INCENTIVES

- Technology transfer
- Developing long term business relationships
- Marketing, business development and overall business planning assistance
- Business Opportunities with other prime contractors
- Direct assistance from a successful major prime contractor
- Source of qualified employees from HBCU/MIs
- Teaming opportunities with other protégés to win new contracts and/or subcontracts

MDA'S REPORTING REQUIREMENTS

Mentors must submit semi-annual progress reports for the periods ending March 31st and September 30th throughout the term of the agreement.

Each report must contain the following performance data:

- Dollars Obligated
- Expenditures
- Dollars Credited
- The number and dollar value of subcontracts awarded to the protégé
- Description of developmental assistance provided with milestones achieved
- Impact of the agreement in terms
- Capabilities Enhanced
- Certifications Received
- Technology Transferred

TYPES OF AGREEMENTS

Reimbursable Agreement

Provides monetary reimbursement only for the cost of developmental assistance incurred by the mentor firm provided to a protégé firm in accordance with the approved agreement.

Credit Agreement

Provides the mentor credit against applicable SDB subcontracting goals of the mentor in different multiples, based on the cost of the assistance provided to the protégé.