



# Ballistic Missile Defense Organization

SADBU

# UPDATE



A Quarterly Newsletter for Small Businesses

VOLUME I NUMBER VIII

SMALL AND DISADVANTAGED BUSINESS UTILIZATION

June 1999

## ***META Solutions, Inc. (MSI)***



**Mr. Kenneth Jones**  
CEO

### **Profile of a Small Business**

META Solutions, Inc. (MSI), is a Maryland based systems integration and technical support company providing products and services to a broad customer base. Areas of expertise include telecommunications, cable plant infrastructure design and installation, network engineering, system electronics, wireless communications, medical imaging systems, telemedicine, PACS and teleradiology systems, as well a full complement of technical and management support services. MSI, established in 1989, is also a Minority

*Continued on Page 5*

## ***Recent New Contracts Awarded by BMDO***

On January 15, 1999, Beta Analytics International, Inc., was awarded a contract, valued at \$20,728,506 (including options), to provide specialized support in the development and deployment of elements of a Ballistic Missile Defense System. There are five principal areas: Information Assurance, International Assurance, Organizational Security and Special Programs, Program Protection and Assurance, and Counter-intelligence. The contract has a one-year base period and three one-year options and is scheduled to end January 2004, if all options are exercised.

On January 20, 1999, PRC, Inc., was awarded a contract, valued at \$285,000, to develop and establish a Verification, Validation, and Accreditation (VV&A) Program for service developed System Specific Representations (SSRs) in support of BMDO Family of Systems (FoS) Engineering, to include Test and Evaluation FoS Interoperability Studies. The contract has a nine-month base period with no options and is scheduled to end October 10, 1999.

On February 1, 1999, the Gartner Group, was awarded a delivery order under a GSA schedule, valued at \$184,000, to provide services to

*Continued on Page 3*

## ***HBCU/MIs BAA Awards Announced***

The Ballistic Missile Defense Organization has completed the evaluations of the proposals submitted in response to Broad Agency Announcement (BAA) No. 99-01 issued in October of 1998, which is a research set-aside for Historically Black Colleges and Universities and Minority Institutions (HBCU/MIs). Ten proposals were selected for award. The topic areas and the institutions selected for the awards are as follows:

### **Electronic and Photonic Materials**

Morgan State University – “Microelectromechanical Systems for RF Circuits”

University of Puerto Rico, Mayaguez – “Organic Crystal Films for Electro-Optic Modulator”

Howard University – “Efficient Radiation of Wideband and Ultra Wideband Signals”

*Continued on Page 8*

### **In This Issue**

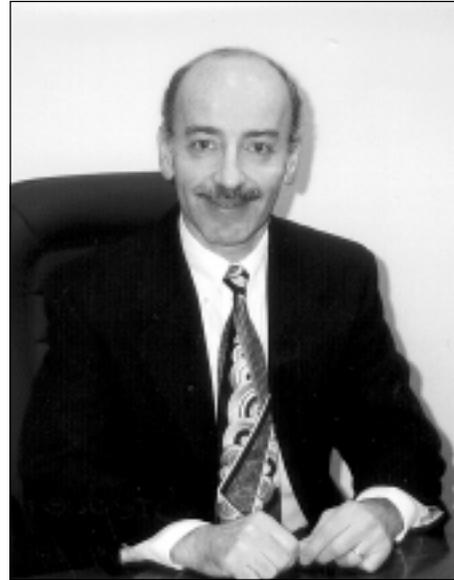
Director’s Message .....	2
Special News .....	2
SBA News .....	3
BMDO News .....	4
Legislative/Regulation Update ....	6
Internet News .....	7
Calendar .....	8

## ***Director's Message***

As you know, I have been a strong advocate for the small business and historically Black colleges and universities and minority institutions (HBCU/MIs) communities for many years. Until recently, my responsibilities as BMDO's Director of Small and Disadvantaged Business Utilization (SADBU) have been in addition to my duties on BMDO's Contracts Directorate staff. Starting in April, I assumed full-time status as Director, SADBU. I am pleased to say that I can now dedicate my full attention to the small business and HBCU/MI communities.

With this joy comes some sorrow. Janet Farrow, who has done a superb job as Deputy Director, SADBU, has moved on to work full-time in the Contracts Directorate. Janet has been an extremely dedicated advocate for the small business and HBCU/MI communities and she will be sorely missed. Over the years, she has been active in developing relationships with small businesses and HBCU/MIs to encourage participation in many of BMDO's activities. Janet's leadership and commitment to the small business program have been a major factor in BMDO's accomplishing and surpassing many of its small business goals established by the Office of the Secretary of Defense. We all wish Janet much happiness and success in her new assignment.

My associate, Dr. Pravat Choudhury, HBCU Faculty Fellow, and I will enthusiastically continue to support the



**Stephen M. Moss**  
Director/SADBU

small business and HBCU/MI communities. We plan to participate in numerous small business conferences and visit several colleges and universities in the upcoming months. I encourage you to attend and seize these opportunities to network and develop strategic relationships.

In conclusion, please let us know how we can better serve you. We are committed to helping small businesses grow and succeed in contracting with the federal government. ♦

## ***Special News***

The Small Business Administration's Small Business Development Centers (SBDC) program is a multilateral effort consisting of the private sector, the educational community, and federal, state and local governments. The program is designed to deliver counseling, training, and technical assistance in all aspects of small business management to current and future small business owners. Each center has paid consultants and volunteers from organizations like the Service Corps of Retired Executives (SCORE) that are available to help clients who need specialized expertise.

Lead organizations in each state sponsor and manage the SBDC program. There is at least one SBDC in each of the 50 states, the District of Columbia, Guam, Puerto Rico, and the U.S. Virgin Islands. Texas has four SBDCs bringing

the total number to 57. The sponsor organizations are also responsible for at least 50 percent of the funding for these SBDCs, while the SBA provides the remaining amount of the operating funds, up to 50 percent.

The assistance the SBDCs provide is designed to meet the needs of the local community and the individual needs of a client. The program makes additional effort to reach women, veterans, minority groups, and the disabled through a network of subcenters and satellite service locations in each state. There are more than 1,000 service locations nationwide.

For more information on the SBDC program or to locate a center nearest you, contact the Small Business Answer Desk at 1-800-8-ASK-SBA or go to the SBA Web site at <http://www.sba.gov/SBDC/>. ♦

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## *SBA News*

The following was a Small Business Administration news release published on April 30, 1999.

### **SBA Offers New “Y2KACTION” Loans**

WASHINGTON—Aida Alvarez, Administrator of the U.S. Small Business Administration (SBA), announced today that “Y2KAction Loans” are now available for small businesses that need financial assistance to address Y2K.

“Y2K is an issue that every small business must address,” Administrator Alvarez said. “However, potential repair costs should not be a reason to avoid preparing for the Y2K challenge. SBA’s new Y2KAction Loan Program allows small firms to obtain the financing they need to become ‘Y2K OK’.”

According to Alvarez, this special purpose lending program was authorized by the Small Business Year 2000 Readiness Act, and signed into law on April 2, 1999, by President Clinton. The Y2KAction Loan Program is part of SBA’s highly successful guaranteed business loan program, known as the 7(a) program.

Y2KAction Loans are available through December 31, 2000, to enable small businesses to become Y2K compliant. In addition, after January 1, 2000, SBA will also be able to guarantee loans to small businesses that suffer economic injury as a result of Y2K-related problems.

SBA can guarantee as much as \$750,000 of a loan made for Y2K purposes, and if a borrower already has an SBA loan, the total amount of SBA’s combined guaranties may go as high as \$1 million. Y2KAction Loans have a variety of other special features that make them especially attractive to both lenders and borrowers.

For more information about the Y2KAction Loan Program, or other ways that SBA can help small businesses meet the challenge of Y2K, contact your local SBA office, call 1-800-U-ASK-SBA, or visit SBA’s comprehensive web site at [www.sba.gov](http://www.sba.gov). ♦

### **Recent New Contracts**

*(Cont’d from Page 1)*

establish a source of reference and advice related to recent Information Technology (IT) products, events, trends, and key issues; services to provide tactical insight on IT vendors, products, features and functions; and, service to identify industry “best practices” in terms of IT security. The contract has a one-year base period with no options and is scheduled to end January 31, 2000.

On February 1, 1999, Datapro Information Services, was awarded a delivery order under a GSA schedule, valued at \$27,755, to provide services to establish a source of reference and advice related to recent Information Technology (IT) products, events, trends, and key issues; services to provide tactical insight on IT vendors, products, features and functions; and, service to identify industry “best practices” in terms of IT security. The contract has a one-year base period with no options and is scheduled to end January 31, 2000.

On February 16, 1999, Sherikon, Inc., was awarded a delivery order under a GSA schedule, valued at \$59,936.20, to conduct an independent review and analysis of BMDO administrative processes. The contract has a two-month base period with no options and ended on April 15, 1999.

On March 3, 1999, Anser, Inc., was awarded a purchase order, valued at \$15,000, to provide Congressional hearing coverage for national security and defense issues under Option 4, which is entitled the “Defense Checkmate Package.” The contract has a six-month base period with no options and is scheduled to end September 30, 1999.

On March 31, 1999, Government Technology Services, Inc. (GTSI), a small business, was awarded a delivery order under the National Institute of Health’s Electronic Computer Store (ECS) II contract, valued at \$299,615.49, to provide supplies and services to assist in the BMDO Video Information Production Center (VIPIC) Upgrade. The contract had a one-month base period and ended April 19, 1999.

### **PROCUREMENT OPPORTUNITIES**

Visit the BMDO Acquisition  
Reporting Bulletin Board (BARBB)  
on the Internet

<http://www.acq.osd.mil/bmdo/barbb/barbb.htm>

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# ***BMDO NEWS . . . BMDO NEWS . . .***

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## **DoD's SBIR Program**

The Department of Defense's (DoD) Small Business Innovation Research (SBIR) program solicitation 99.2 was posted on the DoD SADBUs home page at <http://www.acq.osd.mil/sadbu/sbir/solicit.html> on May 1, 1999. Proposals can be accepted beginning on July 1, 1999, until the solicitation closes on August 11, 1999. Although BMDO will not participate in this solicitation, be sure to check the BMDO SBIR Web site for updated information. The site can be accessed at <http://www.winbmdo.com/>.

## **Spring SBIR Conference**

The National Spring SBIR Conference, held April 9-11, 1999, at the Renaissance Hotel in Washington, DC, was indeed a success. Approximately 800 people attended the activities throughout the weekend. About half of the attendees represented new companies to the program that had never received a SBIR Phase I effort.

There are usually two or three national SBIR conferences held each year. These conferences present an excellent opportunity for small businesses interested in the SBIR Program, since all federal agency SBIR Program Managers are available to discuss their various programs.

Mr. Jeff Bond, the BMDO SBIR Program Manager, and Mr. Stephen M. Moss, BMDO's Director of Small and Disadvantaged Business Utilization (SADBU), were present, meeting with small businesses and providing useful information concerning the SBIR program and doing business with the BMDO.

## **MURI Solicitation**

The Fiscal Year 2000 Multidisciplinary Research Program of the University Research Initiative (MURI), designed to support university teams whose research efforts intersect more than one traditional science and engineering discipline, was recently released. White papers for this solicitation are due on June 24, 1999. Proposals are due on October 26, 1999. Letters announcing whether a proposal is being recommended for an award will be mailed directly to Principal Investigators by about February 1, 2000. Awards are expected to be in place by April 30, 2000. The complete announcement can be accessed at [http://www.onr.navy.mil/sci\\_tech/special/](http://www.onr.navy.mil/sci_tech/special/).

The following is a listing of the topic areas for this solicitation:

- Topic #1 Data Fusion in Large Array of Microsensors (SENSORWEB)
- Topic #2 Fundamental Principles in Adaptive Learning Technology
- Topic #3 Decision Making Under Uncertainty
- Topic #4 Mobile Augmented Battlespace Visualization
- Topic #5 Real-Time Fault-Tolerant Network Protocols
- Topic #6 Solitonic Information Processing
- Topic #7 Quantum Communication and Quantum Memory
- Topic #8 Tutorial Dialogue for Artificially Intelligent Training Systems
- Topic #9 Adaptive Mobile, Wireless Networks for Highly Dynamic Environments
- Topic #10 Ultracold Atom Optics
- Topic #11 Science Underpinning Prime Reliant Coatings
- Topic #12 Phonon Enhancement of Electronic and Optoelectronic Devices
- Topic #13 Programmed Surface Chemical Assembly of Functional Material

## **BMDO Gets New Director**

Lt Gen Ronald T. Kadish recently replaced Lt Gen Lester L. Lyles as Director of the Ballistic Missile Defense Organization (BMDO). Before assuming his current position, he was the commander of the Electronic Systems Center of the Air Force Materiel Command at Hanscom Air Force Base in Massachusetts.

Lt Gen Kadish entered the Air Force in 1970 after graduating from the Reserve Officer Training Corps (R.O.T.C.) program at St. Joseph's University in Philadelphia.

Lt Gen Lyles was recently nominated by the President to the grade of General and to the position of Vice Chief of Staff of the Air Force.

*Continued on Page 7*

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**META Solutions, Inc. (MSI)**  
*(Cont'd from Page 1)*

Business Enterprise certified in the state of Maryland, as well as a participant in the Small Business Administration's 8(a) program.

Mr. Kenneth J. Jones, the Chief Executive Officer, is responsible for all facets of the corporation's business. Mr. Jones has over 20 years of experience with extensive knowledge of the negotiation, management, and administration of government and commercial contracts, both foreign and domestic. Mr. Jones was Chief Operating Officer/Senior Vice President, Operations for Dual, Inc., where he supervised general managers and directors nationwide providing technical support services and custom manufacturing under contract to military, civilian government agency, and commercial customers; Chief Operating Officer and Executive Vice President of TRESP Associates, Inc., where he was responsible for directing and providing leadership to all operations divisions, as well as divisions of Contracts, Business Development and Human Resources and Administration; and Director, Corporate Business Operations with ManTech International, a professional services corporation with over 3,000 employees worldwide and annual sales of more than \$200 million dollars.

MSI's mission is to be **“a responsible corporate citizen; to provide value through quality product and service solutions to our customers; build value for our shareholders, and meet the expectations of our employees for professional growth through an environment conducive to success.”** As a systems integration provider, MSI is highly involved in telecommunications and health care technologies. Although distinct in nature, these technologies have become inextricably bound and are central to the execution of virtually all client applications and lines of business. Through today's rapidly changing technical climate, the customer is faced with a myriad of difficult decisions that will transcend the entire organization over time. These decisions can have short and long range implications, both financially as well as operationally.

MSI provides and supports a comprehensive array of hardware and software products. The company implements large voice, data, and video local and wide area communications networks. In addition, MSI provides high-end technical support services and has extensive experience in telephone systems installation, large project management, telemedicine, teleradiology, and medical imaging technology. Value for MSI shareholders is defined as profits, contract backlog, outstanding proposals, and goodwill. Goodwill is

the product of quality, knowledge, positive relationships, and the skills of valuable MSI employees. This leads to a reputation of providing the highest level of integrity and value to MSI customers. The MSI corporate strategy is to stay abreast of technological evolution, to evaluate the benefits of new products and solutions, and assist MSI customers in selecting the optimal solution for their organization. The technology applied is only important if it serves MSI customers' needs. MSI believes that a superior technical understanding is the basis for sound solutions in a world of constantly changing technology.

Thus, in August of 1998, MSI working with the Ballistic Missile Defense Organization's (BMDO) Review and Audit Directorate (POA) and its subcontractor, SHERIKON, Inc., became members of the TEAM responsible for overall management and audit reviews.

Working in accordance with the Annual Audit Plan approved by the Director of BMDO, the TEAM performs a number of functions to meet its responsibilities. To develop and maintain the Annual Audit Plan, the TEAM determines the kinds of evaluations of projects that are required and conducts these evaluations as needed. Its general guidelines include compliance with applicable laws, regulations, and policies. It also determines if internal control systems are adequate and develops standards to measure performance against program baselines.

After the general audit plans and strategies are developed and agreed upon, the TEAM performs management audits and specifies particular methodologies for each review to be conducted. The TEAM researches the applicable laws, regulations, and policies to ensure that potential problem areas are identified and addressed. In the process, it is necessary to gather and analyze data and to prepare presentation-quality charts and graphs so that findings and recommendations can be clearly presented and understood. In addition, the TEAM also determines whether program objectives are met.

The audit review functions require that timely reports and status updates be specific so that progress for all projects can be measured and evaluated. These duties and functions are complex and require day-to-day contact among team members. On a periodic basis, a more formal review of operations is conducted to insure all appropriate officials for each team member are apprised of the status and progress of ongoing projects.

META Solutions is pleased with the performance of the TEAM working on the audit review responsibility and looks forward to continued cooperation in this work. ♦

## *Legislation/Regulation Update*

### **Government - Wide Small Business Goals for Procurement Contracts (OFPP Policy Letter 99-1)**

On April 2, 1999, the Office of Federal Procurement Policy (OFPP) published a notice of a proposed policy letter in the *Federal Register* to request comments on the proposed government-wide small business, HUBZone small business, small disadvantaged business, and women-owned small business goals for procurement contracts. The policy letter provides guidance on the execution of this policy and on reporting qualifying factors designed to assist the Small Business Administration (SBA) in determining whether agencies are reaching their goals. The comments were due on or before June 1, 1999. Upon receipt and review of the comments, the final policy letter will update OFPP Policy Letter 91-1.

### **Promoting Subcontracting Opportunities and Administering Subcontracting Plans (OFPP Policy Letter 99-X)**

On April 2, 1999, the Office of Federal Procurement Policy (OFPP) published a policy letter in the *Federal Register* supplementing the Federal Acquisition Regulation (FAR) on the promotion of subcontracting opportunities for small, small disadvantaged, and women-owned small business concerns. This policy letter requested comments and was issued to enhance subcontracting opportunities for small business concerns due to the trend toward contract consolidation, which may affect the ability of these firms to compete as prime contractors. Comments were due on or before June 1, 1999. This policy letter supersedes and cancels OFPP Policy Letters 80-1, 80-2, and 80-4.

### **Women's Business Center Amendments Act of 1999 (P.L. 106-17)**

Rep. Nydia Velazquez (D-NY) introduced this bill to the House of Representatives on February 23, 1999. It amends the Small Business Act relating to the women's business center program to change the conditions of participation and provide an authorization of appropriations under this program. This bill completed the legislative process and became Public Law 106-17 on April 6, 1999.

### **Small Business Year 2000 Readiness Act (P.L. 106-8)**

Sen. Christopher Bond (R-MO) introduced this bill on January 27, 1999. The purpose of this bill is to provide for a loan guarantee program to address the Year 2000 computer problems of small business concerns. It also provides economic injury relief funding to small businesses that incur losses as a direct result of Y2K problems. This bill completed the legislative process and became Public Law 106-8 on April 2, 1999.

### **Subcontractor Protection Act (H.R. 1209)**

Rep. Albert Wynn (D-MD) introduced this bill on March 18, 1999. This bill was originally introduced to the 105<sup>th</sup> Congress by Rep. Wynn on April 21, 1998. It amends Section 8(d) of the Small Business Act (15 USC 637(d)) to provide a penalty for the failure by a Federal contractor to subcontract with small businesses as described in its subcontracting plan. The bill also requires prime contractors to provide written justification to the agency whenever it does not enter into a contract with a firm listed on its subcontracting plan or substitutes another firm.

The bill was referred to the House Committee on Small Business on March 18, 1999. It has received no floor action to date.

### **Electronic Funds Transfer**

On April 16, 1999, the Department of Defense (DoD) published a final rule in the *Federal Register* amending the Defense Federal Acquisition Regulation Supplement (DFARS) to address contract payments by electronic funds transfer (EFT). Under this amendment, it is no longer required to use the DFARS policies and procedures when the payment office uses the Central Contractor Registration (CCR) database for its EFT information. Due to changes to the Federal Acquisition Regulation (FAR) in item IV of the Federal Acquisition Circular 97-11, this DFARS requirement is no longer necessary. The final rule became effective on May 3, 1999.

## BMDO News

(Cont'd from Page 4)

### New Deputy Director Takes Over

MG Peter Franklin replaced Rear Admiral Richard (Dick) West as Deputy Director of BMDO on April 26, 1999. Before assuming his current position, MG Franklin served as the Deputy for Systems Management and Horizontal Technology Integration in the Office of the Assistant Secretary of the Army.

RADM West was newly assigned to become the Oceanographer of the Navy.

### DTC Loses Valuable Asset

Veteran intelligence guru Dr. Thomas Ward recently left his position as the Director of BMDO's Threat and Countermeasures Directorate for Colorado Springs. He has taken a two-year position as the Central Intelligence Agency's (CIA) Officer in Residence at the Air Force Academy. Dr. Ward has been with BMDO and its predecessor, Strategic Defense Initiative Organization (SDIO), for 10 years.

### DCT Chief Returns to Army Green

Sallie Flavin, former Director of the BMDO Contracts Directorate, assumed the position of Assistant Deputy Chief of Staff for Research, Development, Acquisitions, Acquisition Contracting and Program Management at the Army Materiel Command (AMC) in May 1999. She is responsible for the Army's contract policy and contract operations. Ms. Flavin has been a member of the contracting profession for many years prior to coming to BMDO in January 1995. She has previously worked with the Air Force and the Army.

Mr. Barry Richardson is Acting Director of Contracts. ♦

## Internet News

### Some Useful Internet Addresses

#### Web Site Highlight

**FedWorld:** Established by the National Technical Information Service (NTIS), an agency of the U.S. Department of Commerce, to serve as the online locator service for a comprehensive inventory of information disseminated by the Federal Government. Also provides links to other Federal sources - <http://www.fedworld.gov/>

#### Other Useful Web Sites

- DTIC's TopicLINKS: This site is an outstanding gateway to scientific and technical information web sites primarily from the US Government - <http://www.dtic.mil/dtic/dticb/brr/topiclinks.htm>
- NARDIC: The Navy Acquisition, Research & Development Information Center (NARDIC) site provides public access information relevant to Navy Research and Development - <http://nardic.nrl.navy.mil/>
- Air Force Research Lab for S&T Planning: Within the Air Force Materiel Command, this site provides public access planning information - <http://aftech.afrl.af.mil/>
- Office of Science and Technology Policy: This is a White House site dedicated to issues related to science and technology - [http://www.whitehouse.gov/WH/EOP/OSTP/html/OSTP\\_Home.html](http://www.whitehouse.gov/WH/EOP/OSTP/html/OSTP_Home.html)
- The BMDO home page: <http://www.acq.osd.mil/bmdo/>
- The BMDO Small and Disadvantaged Business Utilization home page: <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html>
- The BMDO Acquisition Reporting Bulletin Board: <http://www.acq.osd.mil/bmdo/barbb/barbb.htm>
- The BMDO Chief Information Officer's home page: <http://www.acq.osd.mil/bmdo/ciomod/>
- The BMDO Technical Information Center: <http://www.acq.osd.mil/bmdo/bmdolink/html/tic.html>
- The BMDO Office of Technology Applications: <http://www.acq.osd.mil/bmdo/bmdolink/html/transfer.html>

### Information Processing

The City College of New York (CUNY) (2) – “Modeling and Implementation of Concurrency Control Services for Distributed Collaborative Applications” and “Designing Radar Waveforms Possessing the Thumbtack Ambiguity Function”

### Power Generation and Conditioning

Florida International University – “Development of Micro Heat Pipes Embedded in Laminate Substrates for Enhanced Thermal Management of Printed Wiring Boards”

Norfolk State University – “Novel High Efficient Organic Photovoltaic Materials”

Fisk University – “Size Graded Quantum Dot Solar Energy Cells for Space Power Technology”

### Directed Energy

Clark Atlanta University – “Development of Polyimide-Based High Performance E-O Polymers”

University of New Mexico – “High Power Mid-IR Semiconductor Lasers for LADAR” ♦

## Small Business Database

Small businesses that have submitted database forms to the BMDO Small and Disadvantaged Business Utilization (SADBU) Office are reminded to continue providing this office with updated information regarding organizational changes. The SADBU database is used as a source for matching appropriate small businesses with BMDO technical requirements and as a mailing list for our quarterly newsletter, *The SADBU Update*.

For firms not currently listed in our database, or if your firm needs to update some information, you may download a database form from the BMDO SADBU Internet home page at <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html>. Also, a small business packet, which contains useful information about contracting opportunities, is available for firms interested in doing business with BMDO. This packet can be obtained by contacting Stephen Moss, Director of the SADBU Office, at [stephen.moss@bmdo.osd.mil](mailto:stephen.moss@bmdo.osd.mil) or (703) 693-1517. ♦

*SADBU UPDATE* is produced by McNeil Technologies, Inc. for the Small and Disadvantaged Business Utilization Office of the Ballistic Missile Defense Organization.

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# CALENDAR OF EVENTS

- June 24, 1999 **Fifth Annual Norfolk/Hampton Regional Small Business Procurement Fair**  
Hampton, VA  
For more information contact:  
The National Conference Services, Inc.  
at (888) 603-8899
- June 24, 1999 **How to Successfully Complete and Submit an IT GSA Schedule Solicitation**  
Procurement Technical Assistance Program (PTAP)  
4031 University Drive, 2nd Floor  
Fairfax, VA  
For more information contact:  
Dana Slaughter  
(703) 277-7750
- June 29, 1999 **GSA Contracting, A-Z Award, Post-Award, Training, Sales and Marketing**  
Procurement Technical Assistance Program (PTAP)  
4031 University Drive, 2nd Floor  
Fairfax, VA  
For more information contact:  
Dana Slaughter  
(703) 277-7750
- Sept. 19-22, 1999 **Minority Enterprise Development (MED) Week 1999 National Conference**  
Small Business Administration  
Marriot Wardman Park Hotel  
Washington, DC  
For more information contact:  
Tia Williams  
(202) 205-7352
- Nov. 21-23, 1999 **The National SBIR Fall Conference**  
Las Vegas Hilton  
Las Vegas, NV  
For more information contact:  
The SBIR Conference Center  
(360) 683-5742 or [sharon@zyn.com](mailto:sharon@zyn.com)