• Beyond Phase II is any work after completion of a successful Phase II effort – to include Phase IIIs, Phase II Enhancements and 2nd Phase IIs
  - Funded by program dollars not SBIR dollars (Phase I/Phase II)
• Several means to pursue Phase III (non-SBIR) funding
  - Phase III Contract with the Government
  - Sub to a Prime Contractor
• Benefits of SBIR developed technology
  - Eligible for sole-source non-competitive contract
  - Help meet program small business goals
  - SBIR data rights for at least twenty years from the award date of initial SBIR contract (may be negotiated longer)
• Phase II Enhancement and 2nd Phase II contracts are also “Beyond Phase II” and include:
  - Prototype Testing & Evolution / Technology Demo & Validation
  - Technology must progress and innovate beyond the work you accomplished in your initial Phase II
  - Must address why continued investment from the Government is needed
  - Show a transition path for the technology beyond the SBIR/STTR Program

• Phase II Enhancements may be SBIR funded or Program funded
  - SBIR funded Enhancements must be half or below Phase II value and up to 12 month Period of Performance
  - Program Funded Enhancements are treated like Phase IIIs

• No cost sharing requirement
Planning

• Lay the framework for transition of SBIR technology early
  - Never too early to start discussing your transition plan
  - Work with your MDA Technical POC to secure non SBIR funds

• Develop a diverse portfolio of cash flow for your technology
  - SBIR technology often takes years to commercialize

• Look for opportunities outside of the Program/Agency that your SBIR/STTR technology was developed
  - Phase I award qualifies your technology with any SBIR Program
  - Other Government Agencies Support