

# MDA Acquisition Updates



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# Agenda

- **Director for Acquisition**

- **Hot Topics**

- **Cybersecurity**
- **Conflicts in Government Contracting**
- **USD R&E Priorities and Guidance**

- **Director of Contracts**

- **Defense Procurement Acquisition Policy Initiatives**
- **Source Selection Improvements**
- **Industry Engagements**



# Cybersecurity – What We Care About

- **Safeguarding of controlled unclassified information (CUI) within industry information systems**
- **Knowing where our information is located and that it is protected**
- **Flow down of DFARS 252.204-7012 to lowest subcontract tier that uses CUI**
- **Implementation of NIST SP 800-171 Rev.1 requirements**
- **Information system security plans and associated plans of action that address security requirements not yet implemented**
- **Reporting of cyber incidents that affect CUI residing in contractor information systems**

**Cybersecurity is Everyone's Responsibility**



# Conflicts in Government Contracting

- **Organizational Conflict of Interest (OCI)**
  - **Unequal Access to Information**
  - **Biased Ground Rules**
  - **Impaired Objectivity**
- **Personal Conflict of Interest (PCI)**
  - **Post-Government Employment – All departing Government employees must receive post-Government employment counseling by an Ethic Counsel**
  - **Prior to assisting on proposal preparation, former Government employees must request a determination from the PCO for their participation**
- **OCI/PCI Disclosure Requirements**



## RESEARCH and ENGINEERING

Ten Broad Priorities / Focus Areas

1. **Fully Connected Mesh Network** – *Joint Command, Control, Battle Management and Communications across the force structure*
2. **Space** – *Both offense and defense – space is a warfighting domain and we need to build systems with that in mind*
3. **Missile Defense** – *Hypersonic threat = “a new urgency we haven’t seen since the Cold War” that demands a different style of thinking about our architecture*
4. **Cybersecurity** – *Offense and defense*
5. **Nuclear Modernization** – *Both weapons and carrier vehicles*
6. **Directed Energy / Non-Kinetic** – *Includes more than lasers (particle beams and high power microwaves)*
7. **Artificial Intelligence / Machine Learning**
8. **Microelectronics** – *Strategic Resourcing, we cannot be dependent on getting critical microelectronics from other countries*
9. **Quantum Science**
10. **Conventional Prompt Strike (Hypersonics)**



## MISSILE DEFENSE AGENCY

Focus Areas

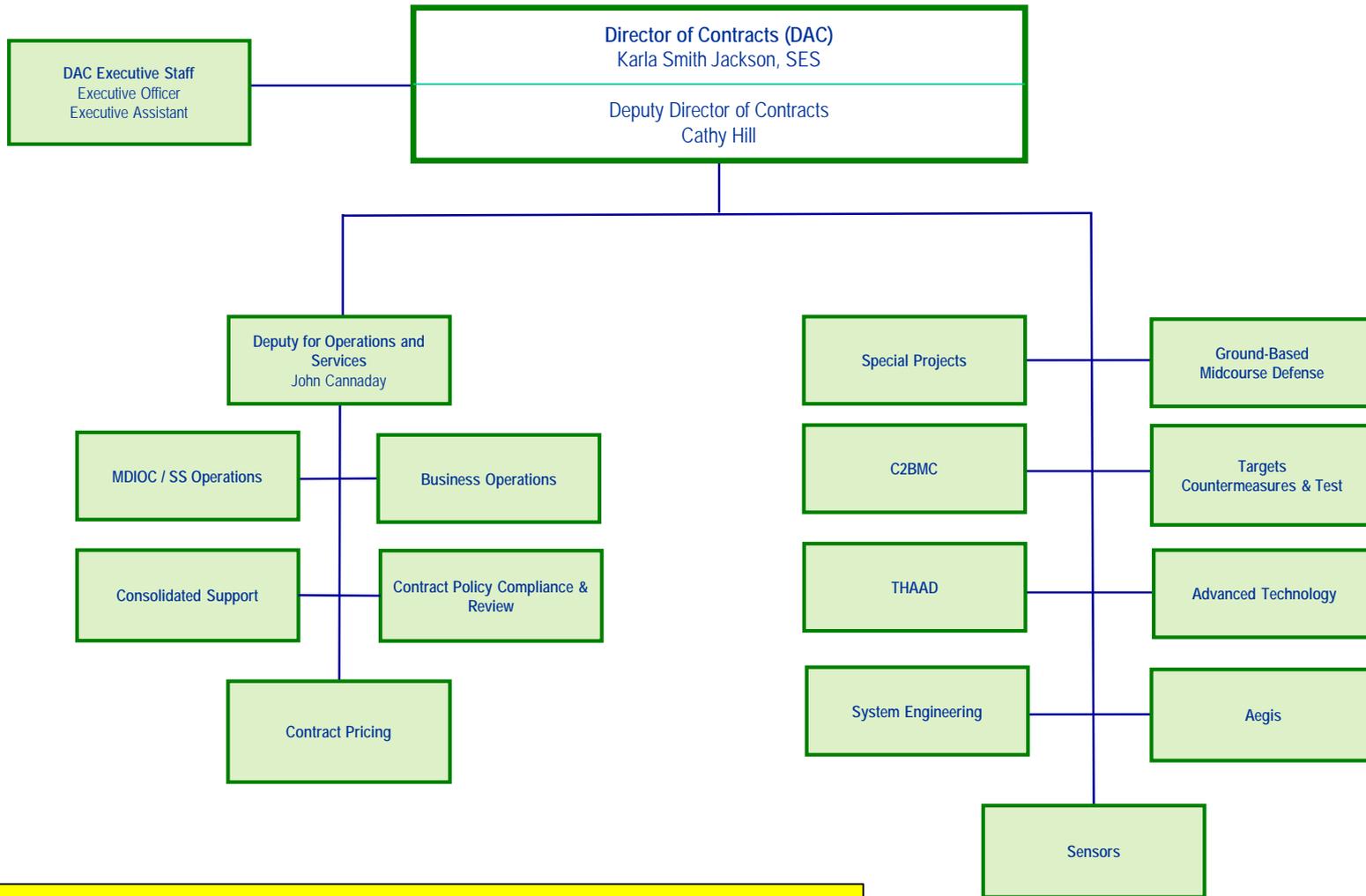
1. **Defense Against Hypersonics**
2. **Boost Phase Defense**
3. **Directed Energy Development**
4. **Space Control**

*“We can either have our existing processes,  
or we can have preeminence.  
We cannot have both.”*

*- Dr. Michael D. Griffin*



# Contracting Directorate



**DAC realignment to allow better customer relationships and manage strategic objectives**



# Defense Procurement Acquisition Policy Initiatives

- **Senior Procurement Executive Offsites (8 Feb, 22 Feb, and 5 Apr)**
  - **Standardize Procurement Action Lead Time (PALT)**
  - **Profit and Cash Flow Policies**
  - **Performance Based Payments**
  - **Revisions to Weighted Guidelines**
  - **Foreign Military Sales Pricing Improvements**



# Source Selection Improvements

- **Internal Improvements**

- Request for Proposal Review Boards
- Sequestered Source Selection Teams
- Automated Milestones Schedules (ROCKIT)

- **External Improvements / Industry Impacts**

- Limit Page Count
- Award Without Discussions
- Industry One-on-ones Post Draft RFP Release
- Leverage Commercial Pricing & Techniques
  - Historical Pricing
- Lowest Priced Technically Acceptable Where Appropriate
- Past Performance
  - Streamlined w/ Responsibility Determination or Pass/Fail
- Evaluation Criteria
- More Robust Market Research
  - Benchmarking w/in DoD for Like Items



# Industry Engagements

- **Large Business Primes and Subcontractors**
- **Small Business**
  - **Technical, Engineering, Advisory, Management, and Support (TEAMS) Follow-on**
  - **Roundtable w/DAC and Select MDA Directors of Contracts**
  - **Solicit Feedback from Source Selections Over Past 24 Months**
    - **Completed / Submitted Proposals**
    - **Survey / Phonecon / Possible Small Group Meetings**



**THANK YOU**

