MDA Acquisition Updates

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Agenda

• Director for Acquisition
  - Hot Topics
    – Cybersecurity
    – Conflicts in Government Contracting
    – USD R&E Priorities and Guidance

• Director of Contracts
  - Defense Procurement Acquisition Policy Initiatives
  - Source Selection Improvements
  - Industry Engagements
Cybersecurity – What We Care About

• Safeguarding of controlled unclassified information (CUI) within industry information systems
• Knowing where our information is located and that it is protected
• Flow down of DFARS 252.204-7012 to lowest subcontract tier that uses CUI
• Implementation of NIST SP 800-171 Rev.1 requirements
• Information system security plans and associated plans of action that address security requirements not yet implemented
• Reporting of cyber incidents that affect CUI residing in contractor information systems

Cybersecurity is Everyone’s Responsibility
Conflicts in Government Contracting

• Organizational Conflict of Interest (OCI)
  - Unequal Access to Information
  - Biased Ground Rules
  - Impaired Objectivity

• Personal Conflict of Interest (PCI)
  - Post-Government Employment – All departing Government employees must receive post-Government employment counseling by an Ethic Counsel
  - Prior to assisting on proposal preparation, former Government employees must request a determination from the PCO for their participation

• OCI/PCI Disclosure Requirements
1. Fully Connected Mesh Network – Joint Command, Control, Battle Management and Communications across the force structure

2. Space – Both offense and defense – space is a warfighting domain and we need to build systems with that in mind

3. Missile Defense – Hypersonic threat = “a new urgency we haven’t seen since the Cold War” that demands a different style of thinking about our architecture

4. Cybersecurity – Offense and defense

5. Nuclear Modernization – Both weapons and carrier vehicles

6. Directed Energy / Non-Kinetic – Includes more than lasers (particle beams and high power microwaves)

7. Artificial Intelligence / Machine Learning

8. Microelectronics – Strategic Resourcing, we cannot be dependent on getting critical microelectronics from other countries

9. Quantum Science

10. Conventional Prompt Strike (Hypersonics)

1. Defense Against Hypersonics

2. Boost Phase Defense

3. Directed Energy Development

4. Space Control

“We can either have our existing processes, or we can have preeminence. We cannot have both.”

- Dr. Michael D. Griffin
Contracting Directorate

Director of Contracts (DAC)
Karla Smith Jackson, SES

Deputy Director of Contracts
Cathy Hill

DAC Executive Staff
Executive Officer
Executive Assistant

Deputy for Operations and Services
John Cannaday

MDIOC / SS Operations

Consolidated Support

Business Operations

Contract Policy Compliance & Review

Contract Pricing

Special Projects

C2BMC

THAAD

System Engineering

Aegis

Advanced Technology

Targets Countermeasures & Test

Ground-Based Midcourse Defense

THAAD

Countermeasures & Test

C2BMC

Advanced Technology

Sensors

DAC realignment to allow better customer relationships and manage strategic objectives

Approved for Public Release
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Defense Procurement Acquisition Policy Initiatives

• Senior Procurement Executive Offsites (8 Feb, 22 Feb, and 5 Apr)
  
  - Standardize Procurement Action Lead Time (PALT)
  
  - Profit and Cash Flow Policies
  
  - Performance Based Payments
  
  - Revisions to Weighted Guidelines
  
  - Foreign Military Sales Pricing Improvements
Source Selection Improvements

• Internal Improvements
  - Request for Proposal Review Boards
  - Sequestered Source Selection Teams
  - Automated Milestones Schedules (ROCKIT)

• External Improvements / Industry Impacts
  - Limit Page Count
  - Award Without Discussions
  - Industry One-on-ones Post Draft RFP Release
  - Leverage Commercial Pricing & Techniques
    – Historical Pricing
  - Lowest Priced Technically Acceptable Where Appropriate
  - Past Performance
    – Streamlined w/ Responsibility Determination or Pass/Fail
  - Evaluation Criteria
  - More Robust Market Research
    – Benchmarking w/in DoD for Like Items
Industry Engagements

• Large Business Primes and Subcontractors

• Small Business
  - Technical, Engineering, Advisory, Management, and Support (TEAMS) Follow-on
  - Roundtable w/DAC and Select MDA Directors of Contracts
  - Solicit Feedback from Source Selections Over Past 24 Months
    – Completed / Submitted Proposals
    – Survey / Phonecon / Possible Small Group Meetings
THANK YOU