Missile Defense Agency Update

To: Missile Defense Small Business Programs Conference

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MDA Small Business Marketplace

Four Major MDA Marketplaces For Small Businesses

• Subcontracting opportunities with our large system prime contractors

• Technical, Engineering, Advisory, and Management Support (TEAMS) services

• Infrastructure support

• Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) programs
MDA Small Business Overarching Goals

• Support and grow the small business industrial base

• Increase the number of qualified small business vendors at all tiers of subcontracting

• Improve the quality of MDA products and services by maximizing small business use across MDA contracts and subcontracts

• Increase technology transfers from the SBIR/STTR programs into BMDS programs
FY 14 Final Small Business Utilization in MDA

MDA FY 14 SB Performance

- 28.5%* of MDA acquisition dollars flowed to small businesses either as prime or subcontractor
  - 6.6%* of MDA acquisition dollars were awarded as prime contracts to small businesses in FY 14
  - MDA increased SDB spend from $41.9M to $60.6M
  - MDA increased SDVOSB spend from $34.6M to $38.8M

- 21.86%* of MDA acquisition dollars were awarded to small businesses as subcontractors

MDA Total Acquisition Dollars*

<table>
<thead>
<tr>
<th>Total $'s Awarded</th>
<th>Total $'s Awarded to SB's</th>
<th>Total % to SB's</th>
<th>Total Prime Contract $'s to SB's</th>
<th>Total Subcontract $'s to SB's</th>
<th>Total Subcontract % to SB's</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY13</td>
<td>$ 4.6B</td>
<td>$ 980M</td>
<td>21.2%</td>
<td>$ 367M</td>
<td>7.0%</td>
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<tr>
<td>FY14</td>
<td>$ 5.8B</td>
<td>$ 1.66B</td>
<td>28.5%</td>
<td>$ 387M</td>
<td>6.6%</td>
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</tbody>
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*Based on FY 14 FPDS-NG and eSRS data as of 9/30/14

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Major MDA Small Business Prime Contracts Currently Being Performed

- Advanced Research Center (ARC)
- Missile Defense Data Center (MDDC)
- Missile Defense Information Collaboration Services (MICS)
- UEWR BMDS Integrated Testing
- Radar Array Frames and Skid manufacturing contracts for the Aegis Ashore Poland effort
- 27 MiDAESS Task Orders
MDA’s Small Business Innovation Research / Small Business Technology Transfer (SBIR/STTR) Programs Focus

• Active SBIR / STTR program integrated across all MDA Elements

• Pursue a broad range of high-risk technologies with a focus on insertion into the BMDS

• 4th largest program in the Department of Defense
  - $73M in awards in FY14
  - $89M projected in awards in FY15

• MDA typically awards 200 SBIR / STTR contracts per year