DoD Office of Small Business Programs
Update for the Missile Defense Agency

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Securing the High Ground
MDA Secures the “High Ground”
DoD Prepares for Current Threats
Third Offset: Preparing for Future Threats

Third Offset = Human-Machine Collaboration
Managing the DoD Small Business Industrial Base
Who we are, What we do, How we do it and Why

- **Who**
  - OSBP Office
  - Support Contractors
  - Component SBPs
  - AT&L Staff
  - WHS

- **What**
  - Programs
  - Guidance
  - Performance
  - Workforce
  - Tools
  - Reports, Studies, Papers, Presentations
  - Modernized Industrial Base

- **Why**
  - Acquisition Support
  - StratCom, Outreach, Advocacy
  - Workforce Development
  - Integrated Performance Management
  - Technology Program Mngt
  - Socio-Economic Prog Spt
  - Ops & Admin Support

- **How**
  - AT&L Ldrs & Staff
  - Components
  - Industrial Base
  - OMB OFPP
  - Congress
  - SBA & Interagency
  - Public Affairs

*DoD Office of Small Business Programs (OSBP)*
Legislation, Regulation and Policy Framework - 1

- Legislative Proposals
- Bills
- Acts
- Acquisition Regulations
- Policy
- Contract Activity
Some of the Topics Monitored by OSBP

- Acquisition Reform
- Comprehensive Subcontracting Plan
- Mentor Protégé Program
- Small Business Innovation Research
- Overseas Procurement
- Small Business Scorecard
- Subcontracting Surveillance
- DoDI 4205
- Cybersecurity
Practice Cybersecurity

1. Comply with DFARS clause 252.204-7012.


<table>
<thead>
<tr>
<th>Access Control</th>
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<tbody>
<tr>
<td>Awareness &amp; Training</td>
<td>Personnel Security</td>
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<tr>
<td>Audit &amp; Accountability</td>
<td>Physical Protection</td>
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<td>System &amp; Com Protection</td>
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<tr>
<td>Maintenance</td>
<td>System &amp; Info Integrity</td>
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3. Implement NIST checks and controls (Pub 800-171).

Prime Contracting to Small Businesses

The numbers show that DoD is increasing contract opportunities for small businesses.

2016 Issues

- Overseas procurements
- Large acquisitions
- 34.5% Subcontracting goal

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Note

- FY2015 are Official Results
- Data from FPDS-NG
DoD & SBA Collaborate

- PTAC/SBDC
- Outreach
- DD 2579
- Acquisition Strategy
- KO/PCR
- Certification
- Goaling
- Reports
- Compliance

- Ombudsman
- SBIR
- MPP
- FPDS
- SBPAC
- IATF Vet BD
- OMB OFPP
- Congress
- Cabinet
New SBA Scorecard in FY17

Prime Contracting
80% to 50%

Subcontracting & Success Factors
20% to 50%

FY16 Scorecard

FY17 Scorecard

# Prime & Subcontracts by NAICS
Better Buying Power 3.0 Initiatives for Small Business

Incentivize Innovation by Increasing Return on Small Business Research & Development

Promote Competition by Increasing Small Business Participation

Online Tools
Best Practices
Superior Suppliers
Subcontracting Surveillance
Electronic Subcontracting Reporting System