In this newsletter I’d like to discuss what I see as the four marketplaces within the Missile Defense Agency (MDA) for small businesses so you have a better understanding of the Agency and can embark upon a more focused marketing effort.

As with any large Defense Agency, MDA has a diversity of needs most of which are satisfied through contracting for supplies or services. Correspondingly, the small businesses we seek to support our efforts have a diversity of skills across a wide variety of areas. The key is to match your skills with the right marketplace within the Agency and then move forward from there. Without understanding our marketplace, you run the risk of spending a lot of time and energy “barking up the wrong tree” with your marketing effort.

Within the Agency there are basically four marketplaces: Support for the development, production, fielding and sustainment of the Ballistic Missile Defense System (BMDS) and its elements; Advisory and Assistance Services (A&AS); Infrastructure Support; and Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR) Programs. I’ll address each of these in the following paragraphs.

The largest single marketplace in the Agency is that which supports our large systems developers in designing, testing, producing, fielding and sustaining the various systems that collectively make up the BMDS. This marketplace represents roughly 84% of the dollars the Agency spends each year and those dollars almost exclusively go on prime contracts to very large contractors who are responsible for the development, testing, production and sustainment of our BMDS systems. Small business participation in this marketplace is primarily through subcontracting. As we study the flow down of requirements through various tiers of subcontracting (sometimes to the 7th or 8th tier) we find there is a tremendous opportunity for small business participation. To that end, we have a Small Business Advocacy Council, comprised of Small Business Liaison Officers (SBLOs) from our various large business prime contractors who work together to exchange ideas on how to do more business with small businesses on MDA contracts. They often call themselves “competimates” and they provide an entry way into their respective organizations for those interested in doing business on BMDS systems, but are very supportive of each other with best practices and referrals. Of course this is not an exhaustive list of their needs. For those interested in participating in this marketplace you can visit our website at www.mdasmallbusiness.com and click on the “Small Business Advocacy Council” choice in the menu on the left side of the webpage.

This will bring up a list of the SBLOs and their contact information. You can also attend our Small Business Conference (conference info is contained elsewhere within the newsletter) and network with these folks as well. The next largest marketplace in MDA is our Advisory and Assistance Services which includes a broad array of support services from Systems Engineering and Technical Assistance (SETA) support to administrative and acquisition support functions. All of these
MDA Office of Small Business Programs (OSBP) Outreach Program

The MDA OSBP continues its aggressive campaign targeting HUBZone and SDVOSBs capable of providing products, services and technologies applicable to MDA procurements. All business types, especially HUBZones and SDVOSBs, meeting these criteria, should visit our website to add their business profiles, or contact the OSBP so we can keep you informed of MDA procurement opportunities and our current Outreach activities.

We have finalized our Outreach calendar of events for Fiscal Year 2010. If you cannot make a trip to our office in Huntsville, Alabama you may be able to meet us at a local event. Go to our website at mdasmallbusiness.com and click on “Calendar of Events,” which lists the events we plan to attend in FY 2010.


Conference Objective: To provide information relevant to MDA requirements in Infrastructure and Environmental Support Services, and opportunities for exploring subcontracting opportunities with our large business prime contractors.


While a separate conference registration is required, attending the Missile Defense Small Business Conference allows your organization to immediately put into practice what you have learned during the 7th Annual National Small Business Conference, without incurring any additional travel costs.

Attendees of the May 27th Missile Defense Small Business Conference will receive information designed to assist small businesses in understanding the changing business climate within MDA, and provide a forum for one-on-one meetings with large and small MDA prime contractors, government small business specialists and contracting officers.

requirements are contained under our Missile Defense Agency Engineering and Support Services or MDAESS Program. About 38% of the MDAESS work is set-aside for small businesses and there are also many subcontracting opportunities as well. MDAESS contracts are Indefinite-Delivery, Indefinite-Quantity contracts with task order competitions amongst the basic contract winners. Source selections are currently on going for award of base contracts and awards will be made in various capability groups once those source selections are completed. As an aside, I’d like to congratulate a.i. Solutions, A-P-T Research, Inc., and Bastion Technologies, Inc. on winning base contracts for the Quality Assurance, Safety and Mission Assurance Capability Group. These are the first MDAESS awards and all of these awardees are small businesses. You can still access the MDAESS solicitation in the FedBizOpps archives under “Other Defense Agencies-Missile Defense Agency”. If you’re not familiar with the MDAESS Program and provide SETA or other A&AS-type services, I would encourage you to check out the solicitations and read the various performance work statements for the capability groups contained in the solicitation. I would also register on the FedBizOpps for MDAESS announcements so you can see who gets the awards. There may be opportunities for you to market your skills to one of the winning teams if you’re not already on one.

A third marketplace within the Agency is Infrastructure Support. This includes all the non-A&AS support one would expect to find in any large organization that must provide facilities and Information Technology (IT) support to allow their workforce to function. The largest single area of this marketplace is our IT support. Last summer, we held a conference to highlight our IT infrastructure and requirements and the briefings from that conference are located on the aforementioned website as well. Choose the “Small Business Conference Information” selection from the menu to view these presentations. Throughout the year, the Agency procures much of this infrastructure support. Some of the commodities purchased, such as furniture, are purchased from GSA schedules. Other times, we solicit these supplies and services on our own contracts. In many instances, these purchases are set-aside for small businesses. We’ve purchased everything from forklifts to furniture and video teleconferencing services to website and portal development services in this marketplace.

Finally, there is the SBIR/STTR marketplace. The Agency runs the fourth largest SBIR and STTR Programs in the Department of Defense. These programs require the Army to set-aside money to fund research and development efforts by small businesses across a wide variety of technical areas. The program is a highly competitive one and the Department of Defense issues three solicitations a year for proposals for these efforts. MDA always participates on the third solicitation which comes out each summer every year. Usually, we have an SBIR Conference every year just preceding it when interested folks can meet with topic authorities to enhance their understanding of what MDA is looking for in various technology areas. We’ve noticed that this has really improved the quality of the proposals we’ve received since we began having this conference. You can read about one of the Agency’s SBIR success stories with GATR Technologies later in this newsletter.

I hope these little descriptions of our marketplaces will assist you in finding the right niche for your business within MDA. As always, my office stands ready to assist you and our contact information is contained elsewhere in this newsletter.

The same technology that was originally developed to provide remote communication for missile defense is now being used to enable communication assistance during Haiti’s recovery efforts. GATR (Ground Antenna Transmit/Receive) Technologies was formed in 2004 by Paul Gierow and was funded in part by MDA’s Small Business Innovative Research program to enable remote communication transmission for missile defense in Alaska. Now, this same technology is used to provide communication assistance during some of the most devastating circumstances.

GATR Technologies manufactures inflatable satellite communication terminals. Their unique design enables deployment of large aperture satellite terminals in two airborne checkable cases, making it ideal for first-in-deployments, remote applications and contingency scenarios where transportation and space are limited. GATR Technologies has assisted with six Missile Defense Agency test events and is still supported through SBIR funds. According to Paul Gierow, GATR Technologies President, the company’s mission is to provide remote communications throughout the world. “Our goal is to provide really high bandwidth and high quality communications utilizing the smallest possible volume and power,” said Gierow. The GATR’s system is a deployable, inflatable antenna system which provides high-bandwidth, broadcast and receive capability, and low-power consumption for broadcasting in areas where satellite trucks cannot be deployed. Their unique inflatable design allows the system to be carried into a location and set-up in less than 30 minutes.

In 2005, this dual use technology was used to enable communications after hurricanes Ike and Katrina swept through the Gulf Coast. Currently, GATR’s antenna systems have been deployed by several organizations to set-up high-bandwidth satellite communications in the wake of the recent disastrous earthquake in Haiti. “Part of our company philosophy is to turn our success into the ability to help others in crisis situations, like the humanitarian efforts in Haiti,” states Gierow.

Successful Test of Army’s Patriot PAC-3 Missile Segment Enhancement

The Missile Defense Agency participated in a successful test of the Army’s Patriot PAC-3 Missile Segment Enhancement (MSE) at White Sands Missile Range, NM on 17 February 2010. MDA provided the Juno ballistic missile target launched from the White Sands Northern Range Extension. The primary objectives of this flight test were to demonstrate performance of both the Juno target and PAC-3 MSE intercept, test the target and gather data for future Patriot modeling and simulation.

This was the 11th target launch by MDA this fiscal year and was the first flight test of the Juno Tactical Ballistic Missile Target with a Modified Ballistic Re-entry Vehicle (MBRV-I). The Juno target utilizes the SR-19/M-57 booster stack used previously by the Herta target missiles. In addition to the MBRV-3, other first flight items included a new fin actuator system for dynamic maneuvering during re-entry and a new support structure to enable the unitary target’s survival during aerodynamic maneuvers. The PAC-3 MSE is managed by the Army Lower Tier Project Office in Huntsville, Ala. The Juno target vehicle is manufactured by Orbital Sciences Corp, in Chandler, AZ.

Technology Developed for Missle Defense Aides Haiti’s Recovery Efforts.

GATR Technologies is working on site in Haiti after a disastrous earthquake to provide communication assistance during the recovery efforts. This same technology was originally developed to provide remote communication for missile defense and is still supported through MDA’s Small Business Innovative Research program.

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Small Business Spotlight
A Few Minutes with Kathy Boe
President and CEO of BOECORE, Inc.

Christopher Evans, MDA OSBP Small Business Specialist, has a candid conversation with Kathy Boe about her journey as a successful small business owner and MDA Mentor-Protege Program participant.

Kathy Boe:
MDA OSBP: Please tell a little about your company.
Kathy Boe:
Boecore was founded 10 years ago to provide an engineering and information technology solutions company known for its high ethical standards, quality performance, commitment to customer satisfaction, and exceptional corporate morale. With key leadership positions across multiple functional areas including Information Assurance, Information Technology, Modeling and Simulation, Ballistic Missile Defense System (BMDS) Training and Education, and the Command, Control, Battle Management & Communications (C2BMC) integration labs, we are proud of the value that we provide our Missile Defense Agency Battle Management & Communications (C2BMC) integration labs, System (BMDS) Training and Education, and the Command, Control, and Satellite Operations for the Air Force and Information Assurance to the Army. Boecore's mission is to ensure our customers are successful by providing challenging growth opportunities for our employees.

MDA OSBP: How did Boecore get started?
Kathy Boe:
Boecore began in the basement of my home and has now grown to more than 130 employees today. Boecore has offices in Colorado Springs, Colorado and Huntsville, Alabama. Boecore also has contracts in Albuquerque, New Mexico, Ft. Gordon, Georgia, Ft. Huachuca, Arizona and Ft. Belvoir, Virginia. While MDA is Boecore’s largest customer, we also provide Software Emulation, Mission Engineering and Satellite Operations for the Air Force and Information Assurance to the Army. Boecore’s mission is to ensure our customers are successful while providing challenging growth opportunities for our employees.

MDA OSBP: As a small company, what advantages does Boecore, Inc. have over larger businesses?
Kathy Boe:
With the combination of shorter corporate decision cycles and strong relationships with our customers and employees, we can be extremely responsive to our customers’ needs. Each of our employees realizes their performance plays a key role in how the company is ultimately perceived by others. Our engineers and leadership team look for opportunities to create efficiencies and are able to provide tailored solutions for our customers.

MDA OSBP: What are the greatest disadvantages smaller companies have as related to larger ones?
Kathy Boe:
With limited resources and higher levels of competition, we can’t afford to have niche expertise, such as maintaining full time legal expertise on staff. We are largely able to mitigate this challenge by paying for niche advice on an as needed basis. The Mentor Protégé program, with significant help from Northrop Grumman (NG), has helped fill many of those knowledge gaps. As the company has grown, it has allowed us to fill the gaps with the right kind of expert resources.

MDA OSBP: How would you describe your company’s culture?
Kathy Boe:
Boecore has an exceptional level of teamwork at all levels of the company. We maintain a very high operations tempo, and we consistently need to rely on each other. We clearly recognize that we need to support each other’s success in order for the company to succeed. This common perspective makes Boecore a fun and rewarding place to work. We avoid complacency by collaborating amongst ourselves and continually look toward the future for what we can do better than we do today.

MDA OSBP: Have you found many barriers being female and President and CEO of a company?
Kathy Boe:
No, I haven’t. In fact, I have found that most people including our customers, employees, peers, and even the press like to see the small business entrepreneur succeed, regardless if you’re a woman or a man. It has been a rare exception that I have ever felt disregarded because of being a woman. It usually just makes me laugh! After all, small businesses, including women owned businesses, generate much of the revenue of our industrial base in this country.

MDA OSBP: What has receiving such prestigious recognition done for the company?
Kathy Boe:
Winning the Nunn-Perry Award has been a great recognition for Boecore. In addition to strengthening the relationship with MDA, it has enhanced Boecore’s reputation overall. When meeting with new potential customers and industry teamates, the award has helped substantiate our credentials as a company known for consistent, quality engineering services and solutions. Our employees are also proud that we have won so many awards.

See Small Business Spotlight, page 6

From l-r: Ron Sintas, MDA Enterprise Network Management Service Owner; Chris Littlewood, MDA Enterprise Network Crew Commander; Tom Dickson, Vice President - Boecore. (Not pictured; Bob Woods, Executive Vice President)
Technology for Haiti Relief (Continued from page 3)

GATR’s high bandwidth antennas are providing various government and civilian entities with communication access while doing recovery work in Haiti. One such effort is supported by GATR Technologies employee, David Hoffman, who has set-up and established a high-bandwidth satellite link near the Mission Aviation Fellowship (MAF) hanger supporting the Innovative Support to Emergencies, Diseases and Disasters (InSTEDD) search and rescue base at the Port au Prince airfield in Haiti. The efforts provided by GATR technologies allow for relief workers to be able to communicate however they need to do so, whether it is for operational reasons, personal use, or to be able to simply call home.

According to Gierow, there are other satellite type systems in Haiti but they are much more limited in bandwidth and are smaller because of the issue of transportation. “The fact that we can bring a big antenna...and that we can broadcast quality television out of two small boxes is the real beauty of what we provide,” said Gierow. Gierow referred to the mission relief efforts the company does as somewhat self-serving, saying that is where they are able to learn the most and provide the greatest assistance. He continued by saying that these relief efforts are the company’s most rewarding work, and that as long as the company is able to provide assistance in these types of circumstances that they will continue to do so. "It is very gratifying to be somewhere and be able to provide communication sources when the absolute worst has happened, and that is what is so powerful about what we do,” said Gierow.

MNB Technical Services, LLC (MNB)

In the complex world of information management, Information Technology (IT) consulting and support services that DOD currently provides for the Missile Defense Agency (MDA) Chief Information Officer (CIO), MNB emerges as a star player among many other consulting firms providing strategic IT policy and technical consulting services for Department of Defense (DoD) components. MNB stands alongside Federal sector and DoD Information Technology consulting giants in thought, leadership, and policy implementation. MNB stands alongside Federal sector and DoD Information Technology consulting giants in thought, leadership, and policy implementation.

Small Business Spotlight (Continued from page 5)

MAA OSPB: What are some of the obstacles or challenges your company faced/still faces?

Kathy Boe: We have intentionally set the bar high for ourselves, so perhaps the greatest challenge is to continue to exceed not only our customers’ expectations, but our own. We enjoy the challenge and look forward to the opportunities ahead.

MAA OSPB: You recently opened an office in Huntsville. What motivated you to do so?

Kathy Boe: Having built a strong partnership and relationship with our MDA customers, we saw building our Huntsville presence as the logical next step in growing this relationship. We have been very fortunate that our hard work has been recognized by our MDA customers, and this has yielded tremendous growth opportunities for Boecore and our employees. We recently hired our new Vice President of the Eastern Region, Brigadier General - Retired (BG) Bob Woods to help us expand our presence in the Huntsville area. We believe that Huntsville is a great place to do business, and we are very excited to have an office there.

MAA OSPB: What advice would you give new entrepreneurs looking to start their own company?

Kathy Boe: Know your customer, at all levels of the organization, and always invest the time and resources to be responsive to their needs. Take advantage of government resources such as the command’s Office of Small Business Programs. They can be a great source of information that can help focus your efforts. Take good care of your employees and never compromise your integrity. Don’t worry too much about what is out of your control. Maintain a relentless focus on performance and remember that persistence pays off!
EDWARDS AIR FORCE BASE, CA – The Missile Defense Agency demonstrated the potential use of directed energy to defend against ballistic missiles when the Airborne Laser Testbed (ALTB) successfully destroyed a booming ballistic missile on the night of Thursday, February 11, 2010.

The ALTB or YAL 1-A is a part of the 417th Flight Test Squadron here. Lt. Col. Michael R. Contiutto, 417th Flight Test Squadron commander said that last night, “the men and women of the Airborne Laser Combined Test Force and 417th Flight Test Squadron fulfilled the long held promise to demonstrate the revolutionary technology represented by the airborne laser test bed.”

The experiment, conducted at Point Mugu Naval Air Warfare Center-Weapons Division Sea Range off the central California coast, serves as a proof-of-concept demonstration for directed energy technology. The ALTB is a pathfinder for the nation's directed energy program and its potential application for missile defense technology.

“The Air Force Flight Test Center is a proud partner with the Missile Defense Agency in developing this leading edge technology,” said Thomas R. Berard, the flight test center’s executive director, underscoring the mission’s potential to support national defense technology.”

WASHINGTON – The nation’s top entrepreneurs will be honored at the U.S. Small Business Administration’s National Small Business Week events to be held May 23-25, in Washington, D.C. A series of events and educational forums will mark the 57th anniversary of the agency and the 47th annual proclamation of National Small Business Week.

More than 100 outstanding small business owners from across the country will receive awards while gathering for three days at the city’s Mandarin Oriental Hotel. They will meet with top agency officials, congressional representatives and national business leaders. The highlight of the celebration will be the announcement of the National Small Business Person of the Year.

Men and women also will be recognized for their involvement in disaster recovery, government contracting, and their support for small businesses and entrepreneurship. Awards also will be presented to SBA partners in financial and entrepreneurial development, including best SCORE Chapter, Small Business Development Center and Women’s Business Center during 2009.

The State Small Business Award Winners and recipients of the Champion and other Entrepreneurial awards are nominated by local trade associations, chambers of commerce, other business organizations and government agencies. Co-Sponsors include: SCORE – Counselors to America’s Small Business; VISA, Ford, Administaff, Google, eBay, Raytheon, CQ, Intuit; Northrop Grumman; Lockheed Martin; Vero’s National Association of Development Companies (NADCO) and National Association of Government Guaranteed Lenders (NAGGL).

Media outlets are encouraged to cover National Small Business Week events, and can register online as of March 1. Additional information on the Small Business Week 2010 events is available at www.nationalsmallbusinessweek.com.

SBA media contacts for National Small Business Week are Dennis Byrne (202-205-6567, dennis.byrne@sba.gov) and Cecilia Taylor (202-401-3659, Cecilia.taylor@sba.gov).

SBA to Honor the Nation’s Small Businesses During National Small Business Week 2010


In a step toward a new era of partnership between the United States and the countries of the Middle East and North Africa, first called for by President Obama in his June 4, 2009, speech in Cairo, the U.S. Small Business Administration has signed Memoranda of Understanding (MOUs) with two Middle Eastern nations.

The MOUs, which lay out broad frameworks of mutual engagement and support between the SBA and the governments of Oman and Bahrain, will be followed by detailed plans of action to promote entrepreneurship abroad and support good paying jobs in the U.S. SBA will provide training and support in access to capital, entrepreneurial development and government procurement to strengthen the competitiveness of small and medium enterprises in the region.

“These agreements work hand-in-hand with our overall efforts to strengthen America’s global competitiveness by increasing export opportunities,” SBA Administrator Karen Mills said. “Promoting entrepreneurship in the Middle East not only helps transform our relationship with the region, but also opens up new markets and export opportunities for American small businesses and helps create good jobs here at home.”

The first agreement of this kind, the MOU between SBA and the Sultanate of Oman was signed on Feb. 16, at the opening of the Oman SME Financing Conference. More than 200 business owners and entrepreneurs attended the conference, where SBA Associate Administrator for Entrepreneurial Development Penny Pickett gave the keynote address. On Feb. 18, SBA and the Kingdom of Bahrain signed a similar agreement.

“The SBA has over 60 years of experience supporting small businesses as they start, grow, and thrive. We will draw on this experience to help the people of Oman and Bahrain as they work to expand small business ownership in the region,” Pickett said.

The MOUs are the result of an agreement between the SBA and the State Department’s Office of Middle East Partnership Initiative (MEPI) to support entrepreneurial development and provide technical assistance in the Middle East and North Africa. MEPI creates vibrant partnerships between the U.S. and the citizens of the Middle East and North Africa to foster development of pluralistic, participatory, and prosperous societies throughout the region. MEPI works with local and international non-governmental organizations, the private sector, academic institutions and governments to expand political participation, strengthen civil society and the rule of law, empower women and youth, create educational opportunities, and foster economic growth.

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The SBA’s Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs, which without the extension would expire.

“In a three-month extension of the SBA and its programs, including important programs to spur innovation and research, ensures that these programs will persist while we continue negotiations with the House to reach a strong compromise on the future of the SBIR and STTR programs. These research initiatives are vital to our country’s competitiveness and to job creation, as about 20 percent of SBR participants say they started their company in part because of a prospective SBR award. As we seek to improve the economy and create jobs, now is not the time to let these job-creating programs slip by the wayside.

“This is a good opportunity for the agencies and the states to work together to promote the programs and encourage entrepreneurs, engineers and scientists looking for jobs to apply for these research and development projects – putting them back to work and helping our country tap new talent to create cutting-edge innovations for our military and new advances in health care and alternative energy.”

Small firms employ 41 percent of the nation’s high-tech workers and generate 13 to 14 times more patents per employee than large firms. The SBR program alone has generated more than 84,000 patents and millions of jobs. Eleven federal agencies participate in the SBR program – including the Department of Defense and National Science Foundation – allocating 2.5 percent of their extramural research and development dollars for the program.

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SBA Promoting Entrepreneurship in Middle East

Expanding Trade Opportunities for America’s Small Businesses

SBA Promoting New Partnerships with Oman, Bahrain to benefit Small Businesses at Home, Abroad


Senate Approves Extension of SBA Programs

Reprinted from www.sbc.senate.gov/public
Legislation would help increase small business sales and create jobs.

WASHINGTON – U.S. Senate Committee on Small Business and Entrepreneurship Chair, Mary L. Landrieu, D-La., and Ranking Member Olympia J. Snowe, R-Maine, have introduced a bill to modernize and strengthen the Small Business Administration’s government contracting programs to help increase small business sales and create American jobs.

“Government contracts are perhaps one of the easiest and most inexpensive ways the government can help immediately increase sales for America’s entrepreneurs, giving them the tools they need to keep our economy strong and create jobs,” Sen. Landrieu said. “These contracting opportunities represent job creation for small businesses in a way that is unique. When large businesses get new work they typically spread that work among existing employees. When small businesses get these contracts they must staff up to meet the increased demand. By increasing contracts to small businesses by just 1 percent, we can create more than 100,000 new jobs – and today, we need those jobs more than ever.”

“Federal contracting opportunities have served as a vital tool for American small businesses, helping them to grow, expand, and hire,” said Ranking Member Snowe. “Yet the ability of these companies to earn Federal contracts is frequently stunted by the egregious and repeated failure of Federal agencies to meet their statutory 23-percent small business ‘goaling’ requirements. Our bill, which is based on legislation I originally introduced as Chair of this Committee in the 109th Congress, will endow the SBA with additional and improved instruments to remedy this consistent underperformance and meet the myriad demands of an ever-changing 21st century business world. By increasing contracts to small businesses by just 1 percent, we can create more than 100,000 new jobs – and today, we need those jobs more than ever.”

Washingotn, D.C. – U.S. Senate Committee on Small Business and Entrepreneurship Ranking Member Olympia J. Snowe (R-Maine) and Chair Mary L. Landrieu (D-La.) were joined by former Committee Entrepreneurship Ranking Member Olympia J. Snowe (R-Maine) and Chair Mary L. Landrieu (D-La.) were joined by former Committee Chairman J. Snowe, R-Maine, have introduced a bill to modernize and strengthen the Small Business Administration’s government contracting programs to help increase small business sales and create American jobs.

This critical legislation comes on the heels of several GAO reports critical of the SBA’s oversight of the program, including two June 2008 reports and an additional report released on March 25, 2009. Specifically, the GAO found that mechanisms the SBA uses to certify and monitor HUBZone firms provide limited assurance that only eligible firms participate in the program. The GAO also stated that the “SBA’s control weaknesses exposed the government to fraud and abuse.” Furthermore, the agency expressed concerns that the SBA had no proper means to adequately assess program results.

The Small Business Contracting Revitalization Act of 2010 would:
- Require agencies to consider small businesses when placing orders on large contracts;
- Close many loopholes that give big businesses an unfair advantage;
- Add protections for small firms and sub-contractors;
- Reduce bundled contracts by reserving more contracts for small business concerns;
- Shine light on which agencies bundle and why.

The bill, which is similar to Senator Snowe’s HUBZone Improvement Act of 2008 (S.3699) from the 110th Congress, would require the SBA to:
- Maintain a correct, accurate and updated map to identify HUBZone areas;
- Implement policies that ensure only eligible firms participate in the program;
- Employ appropriate technology to control costs and maximize efficiency;
- Notify the Congressional Small Business Committees of any backlogs in applications and/or re-certifications with plans and timelines for eliminating the backlog;
- Implement plans to access the effectiveness of the HUBZone program;
- Ensure small businesses meet the 35 percent HUBZone residency requirement at the time of bid as well as contract award.
2010 Calendar of Events

Small Business Legislative Updates

H.R.4125
Title: To amend the Small Business Act to improve services for small business concerns owned and controlled by service-disabled veterans, and for other purposes.
Cosponsors: (9)
Committees: House Small Business
Latest Major Action: 11/19/2009 Referred to House committee.
Status: Referred to the House Committee on Small Business.

H.R.4253
Title: To amend the Small Business Act to change the net worth amount under the small business program for socially and economically disadvantaged individuals from $750,000 to $978,722, and for other purposes.
Cosponsors: (None)
Committees: House Small Business
Latest Major Action: 12/9/2009 Referred to House committee.
Status: Referred to the House Committee on Small Business.

H.R.4420
Title: To amend the Small Business Act with respect to misrepresentation through the use of a pass-through business, and for other purposes.
Sponsor: Rep Sestak, Joe [PA-7] (introduced 1/21/2010)
Cosponsors: (1)
Committees: House Small Business
Latest Major Action: 1/21/2010 Referred to House committee.
Status: Referred to the House Committee on Small Business.

H.R.4422
Title: To establish the Minority Entrepreneurship and Business Development Program, and for other purposes.
Sponsor: Rep Sestak, Joe [PA-7] (introduced 1/21/2010)
Cosponsors: (None)
Committees: House Small Business
Latest Major Action: 1/21/2010 Referred to House committee.

H.R.4496
Title: To ensure that small businesses have their fair share of Federal Procurement opportunities, and for other purposes.
Sponsor: Rep Graves, Sam [MO-6] (introduced 1/21/2010)
Cosponsors: (9)
Committees: House Small Business; House Oversight and Government Reform; House Judiciary
Latest Major Action: 2/12/2010 Referred to House subcommittee.
Status: Referred to the subcommittee on Government Management, Organization, and Procurement.

S.2770
Title: A bill to amend the Small Business Act to establish a Veterans Business Center program, and for other purposes.
Cosponsors: (None)
Committees: Senate Small Business and Entrepreneurship
Latest Major Action: 11/10/2009 Referred to Senate committee.
Status: Read twice and referred to the Senate Small Business and Entrepreneurship Committee.

H.R.4508
Title: To provide for an additional temporary extension of programs under the Small Business Act and the Small Business Investment Act of 1958, and for other purposes.
Sponsor: Rep Velázquez, Nydia M. [NY-12] (introduced 1/26/2010)
Cosponsors: (None)
Committees: Senate Small Business
Latest Major Action: Became Public Law No: 111-136
Status: Referred to the Committee on Small Business and Entrepreneurship.

S.2989
Title: A bill to improve the Small Business Act, and for other purposes.
Cosponsors: (2)
Committees: Senate Small Business and Entrepreneurship
Status: Committee on Small Business and Entrepreneurship.

S.3020
Title: A bill to direct the Administrator of the Small Business Administration to reform and improve the HUBZone program for small business concerns, and for other purposes.
Cosponsors: (3)
Committees: Senate Small Business and Entrepreneurship
Latest Major Action: 2/23/2010 Referred to Senate committee.
Status: Read twice and referred to the Committee on Small Business and Entrepreneurship.

This section of our newsletter is dedicated to current and upcoming legislation affecting the small business community.
The MDA Office of Small Business Programs has created a website (www.mdasmallbusiness.com) to help serve MDA and its relevant small business community needs. The site hosts data provided by small businesses invited to create and manage their profiles. This enables MDA personnel and support staff to conduct market research and identify company capabilities as we consider possible future small business set-asides.

The MDA OSBP has also developed a searchable repository of firms that have an interest in performing under the Ground-Based Midcourse Defense (GMD) Development and Sustainment Contract (DSC) effort (The GMD Marketplace). The purpose of the GMD Marketplace is to create a public matchmaking tool that helps businesses market their capabilities and/or search for other businesses to partner/team with in reference to GMD requirements.

If your company performs work under NAICS 541712, and is capable of contributing to one of the GMD DSC top level activities, please visit and join the GMD DSC Marketplace by adding/completing your business profile and indicating your interest in the applicable top level GMD activities listed on the site www.mdasmallbusiness.com/gmd.

For details of the solicitation and to see the Draft Statement of Objectives, please visit www.fbo.gov and search for solicitation # HQ0147-10-R-0016.