We just completed our annual Missile Defense Agency Small Business Conference. For those in attendance, you know what a fantastic conference it was. I was thrilled to see the 400+ attendees absorb every word from our tremendous lineup of speakers. The feedback I’ve received so far, confirms my belief that we hit the mark in providing a great return on investment for those small business attendees. Many of our briefers covered the future of missile defense and what the Agency’s priorities are going into the future. Clearly, the overriding theme was that the threat is moving out faster than anticipated and while today our deployed systems meet the current threat, we will have to move out quickly to ensure we stay ahead of the ever-evolving missile threats that we will face in the future. Our primary focus in the Agency going into the future devolve around three objectives:

1. Continued focus on increasing our current system reliability to build warfighter confidence
2. Increase engagement capability and capacity
3. Rapidly addressing the advanced threat that’s looming on the horizon

Moving into the future, each of these areas will provide opportunities for small businesses to assist the Agency in meeting our objectives.

Within these objectives, from a technology perspective, the Agency has four focus areas to which we are paying attention:

1. Defense against hypersonics
2. Boost phase defense
3. Directed energy development
4. Space control

For those small businesses who are developing technologies that we can use in the those areas, we are actively seeking your support, whether it be through our Small Business Innovative Research (SBIR) Program; through our Small Business Technology Transfer (STTR) Program; through our participation in the Department of Defense (DoD) Rapid Innovation Funding (RIF) Program; through white papers in response to our Advanced Technology Initiative (ATI) Broad Agency Announcement (BAA) and the special topics contained therein; through responses to our requests for information; or in partnership with our large business system developers. Your ideas and innovative approaches to addressing these focus areas can contribute immensely to our ability to rapidly field capability to our warfighters, so they can continue to effectively counter the emerging threats from around the world.

For those of you keeping up with what is happening in our office, a few updates. Recently, we bid farewell to an outstanding teammate and colleague, Ms. Becky Martin, who retired from government service in May. Becky was a stalwart in our office as a market research expert and she provided various program offices with great support in their acquisition planning; always ensuring that we were maximizing small business utilization in the resulting acquisition strategies. She will be sorely missed as she transitions into retirement, but we wish her and her husband, Ricky, all the best as they enter this new phase in their lives.

Also, another valued member of our team, Ruth Dailey, our DoD Mentor Protégé Program Manager, will be retiring in August. She has also been a stalwart in the office, building a tremendous program that is the model for the entire Department. We also wish her the
One of the duties I have as a Small Business Advocate is to help keep small businesses informed of current and upcoming changes that may affect the small business community. One of the most recent changes that may impact a large part of our small business industrial base is the added emphasis that the Federal Government and the Department of Defense is placing on Category Management with a focus on “Best-In-Class” (BIC) contracts. The Office of Federal Procurement Policy (OFPP) has released a draft circular on category management that, in its final form, may apply pressure on contracting officials to use more government-wide vehicles and multiple-award contracts through assignment of goals for the use of such contracts.

Category Management is defined as an approach implemented by the Federal Government to buy services smarter, with more efficiency and more like a single enterprise. BIC is defined as a contracting and acquisition designation used across the government to denote contracts and vehicles that meet rigorous category management performance criteria. These contracts are generally indefinite delivery, indefinite quantity (IDIQ) types of contracts. Some of these contracts may have strict past performance criteria to receive an award of a base contract in order to compete for task orders.

Category Management is intended to enable the government to eliminate redundancies, increase efficiency, and deliver more value and savings for the government’s acquisition programs. However, one concern is that it can have a negative impact on increasing opportunities for small businesses to participate in Federal Government acquisitions and agencies initiatives to meet assigned small business goals, thereby reducing the number of small businesses receiving contract opportunities to bring their capabilities, innovation and cost effectiveness to Federal service contracts. Additionally, with implementation of the OFPP category management policy, agencies will need to carefully track not only aggregate small business participation, but whether; and to what extent, the composition of that participation changes under category management. In other words, what are your current customers’ plans into the future for acquiring the services you provide? Will they be shifting to BIC contracts? Are you on those BIC contracts? Do you know when the next “on ramps” for those contracts are being solicited? One way to keep small businesses in the prime contracting fold is for the BIC multiple-award contracts to offer “on-ramps” and “off-ramps” more often, so small firms would not have to wait too long for a re-compete on the small business portions.

Currently, there are 19 Government Wide Categories with multiple subcategories. The 19 categories are:

1. IT
2. Professional Services
3. Security and Protection
4. Facilities and Construction
5. Industrial Products and Services
6. Office Management
7. Transportation and Logistics Services
8. Travel and lodging
9. Human Capital
10. Medical
11. Aircraft, Ships, Submarines, & Land Combat Vehicles
12. Clothing, Textiles & Subsistence S&E
13. Electronic & Communication Services
14. Electronic & Communication Equipment
15. Equipment Related Services
16. Miscellaneous S&E
17. Research & Development
18. Sustainment S&E
19. Weapons & Ammunition

Within these 19 Government Wide Categories, there are currently 32 contract vehicles designated as BIC that can be used by multiple agencies to meet Government requirements for goods and services. These BIC contracts are found at:


For additional information on Category Management and Best in Class, you can visit the following resources:


If you want to remain competitive in the Federal Government services marketplace, now is the time to learn more about Category Management and how it might affect the market in which you currently do, or want to do, business and see how you can position yourself to best compete into the future.
best as she transitions into retirement. Christina Barnhill will be taking over the duties as the Mentor Protégé Program Manager and will, I’m sure, continue the great legacy of our program created by Ruth’s outstanding efforts.

Hopefully, by the next newsletter printing, I’ll be able to announce selections for the positions vacated by Becky and Ruth.

In summary, you can see that we live in a very dynamic and ever changing environment that requires the innovative talent and management skills of both our workforce and the contractors that support us. If you are willing to meet the challenges that lie ahead for us, I encourage that you bring your innovation and talent to bear and find your niche within the Agency’s very critical mission of defending this nation from the current and emerging worldwide missile threats.

Continued from Page 1...

I would like to start out by saying that our office is changing and you will be seeing a lot of new blood coming in over the next few months. Titles are changing and people are retiring, leaving big shoes to be filled. With the pending retirement of Ruth Dailey, Christina Barnhill has now moved over as the Mentor Protégé Manager, leaving me to take over, at least temporarily, as Outreach Manager.

We meet with small businesses all over the United States, time and time again, informing them of opportunities that we have as an Agency, and how they can most effectively market their capabilities to hopefully, one day, have a hand in building the Nation’s Ballistic Missile Defense System. With that said, we have to continually ensure we meet our Mission to provide the Missile Defense Agency access to the efficiency, innovation, and creativity offered by small businesses; along with our Vision to be an integral player and value-added advisor in the development of the MDA acquisition strategies to ensure compliance with laws, directives, goals, and objectives related to small business initiatives. We also have to continue to serve as a facilitator for accessing untapped small business resources, and to serve as an advocate for small business in MDA procurements, ensuring that we keep this in mind while searching for outreach events to attend.

Over the next several months, our office will be looking for new and untapped sources to find small businesses that have the capabilities that MDA needs to advance our system. If we can be of any assistance, please feel free to reach out to us by calling our office or emailing us at outreach@mda.mil. We will be glad to assist you in any way that we can.

Chad Rogers
Subcontracting Plans for IDIQ Contracts

There are essentially two ways in which subcontracting plans under IDIQ contracts may be developed. A master plan for the base contract that does not contain dollar goals until task orders are issued, or both a master plan and individual plans for each task order. FAR 19.701 defines master subcontracting plan:

"Master subcontracting plan" means a subcontracting plan that contains all the required elements of an individual subcontracting plan, except goals, and may be incorporated into individual subcontracting plans, provided the master subcontracting plan has been approved.

While agencies have the flexibility to use either approach, we prefer the first. Requiring individual plans for each task order means more monitoring and administrative actions that we do not believe add particular value. However, the contracting officer must monitor the contractor’s performance and review changes to the subcontracting plan prior to awarding a task order in excess of $700,000 ($1.5 million for construction). Only the awarding contracting office may modify the subcontracting plan. FAR 19.702(a) states:

“(1) In negotiated acquisitions, each solicitation of offers to perform a contract that is expected to exceed $700,000 ($1.5 million for construction) and that has subcontracting possibilities, shall require the apparently successful offeror to submit an acceptable subcontracting plan. If the apparently successful offeror fails to negotiate a subcontracting plan acceptable to the contracting officer, the offeror will be ineligible for award.

(2) In sealed bidding acquisitions, each invitation for bids to perform a contract that is expected to exceed $700,000 ($1.5 million for construction) and that has subcontracting possibilities, shall require the bidder selected for award to submit a subcontracting plan. If the selected bidder fails to submit a plan within the time limit prescribed by the contracting officer, the bidder will be ineligible for award.

(3) Each contract modification that causes the value of a contract without a subcontracting plan to exceed $700,000 ($1.5 million for construction) shall require the contractor to submit a subcontracting plan for the contract, if the contracting officer determines that subcontracting opportunities exist.”

"The contractor is required to report “subcontracting achievements” as found at FAR 19.704 specifically:

(a) Each subcontracting plan required under 19.702(a)(1), (2), and (3) shall include-

(10) Assurances that the offeror will-

(iii) After November 30, 2017, include subcontracting data for each order when reporting subcontracting achievements for indefinite-delivery, indefinite-quantity contract s intended for use by multiple agencies;

(iv) Submit the Individual Subcontract Report (ISR), and the Summary Subcontract Report (SSR) using the Electronic Subcontracting Reporting System (eSRS) (http://www.esrs.gov), following the instructions in the eSRS.

(A) The ISR shall be submitted semi-annually during contract performance for the periods ending March 31 and September 30. A report is also required for each contract within 30 days of contract completion. Reports are due 30 days after the close of each reporting period unless otherwise directed by the contracting officer. Reports are required when due, regardless of whether there has been any subcontracting activity since the inception of the contract or the previous reporting period. When a contracting officer rejects an ISR, the contractor is required to submit a revised ISR within 30 days of receiving the notice of the ISR rejection.”

“…The Small Business Administration (SBA) regulation at 13 CFR 125.3 below provides additional guidance:

(h) Multiple award contracts. (1) Except where a prime contractor has a commercial plan, the contracting officer shall require a subcontracting plan for each multiple award indefinite delivery, indefinite quantity contract (including Multiple Award Schedule), where the estimated value of the contract exceeds the subcontracting plan thresholds in paragraph (a) of this section and the contract has subcontracting opportunities.

(2) Contractors shall submit small business subcontracting reports for individual orders to the contracting agency on an annual basis.

(3) The agency funding the order may in its discretion establish small business subcontracting goals for individual orders, blanket purchase agreements or basic ordering agreements.

FAR 19.702(b) provides that:

Subcontracting plans are not required-

(1) From small business concerns;

(2) For personal services contracts;

(3) For contracts or contract modifications that will be performed entirely outside of the United States and its outlying areas; or

(4) For modifications that are within the scope of the contract and the contract does not contain the clause at 52.219-8, Utilization of Small Business Concerns.”

In summary, subcontracting plans under IDIQ contracts may be developed as a master plan for the base contract that does not contain dollar goals until task orders are issued, or both a master plan and individual plans for each task order.
Let’s Talk About The Mentor Protégé – What You Need To Know

The Department’s Mentor-Protégé Pilot Program was established November 5, 1990 (Public Law 101-510), in an effort to respond to concerns raised by DoD prime contractors, that many Small Disadvantaged Businesses (SDBs) did not possess the technical capabilities to perform DoD subcontract requirements making it difficult for these prime contractors to achieve their SDB subcontracting goals.

Current Status:
- Direct reimbursement of costs and credit towards subcontracting goals may be incurred through September 30, 2018 (IAW Public Law 114-92, Section 861, subsection (j)(2))

Program Objectives:
- Furnishing technical and business assistance to SDBs that employ the severely disabled, Women-Owned Small Businesses (WOSB), Service-Disabled Veteran-Owned and Controlled Businesses (SDVOSB) and Qualified HUBZone Small Businesses
- Enhancing their capabilities to satisfy DoD and other contract and subcontract requirements
- Increasing the overall participation of protégé firms to perform as subcontractors and suppliers under DoD, other Federal agency, and commercial contracts
- Fostering the establishment of long-term business relationships which benefit DoD and the Defense Industrial Base (DIB)
- Increasing DoD Protégé firms’ technical and business infrastructure capabilities to contract with DoD or other Federal agencies
- Demonstrating benefits to the Warfighter through technology transfer: Prototyping, Testing, Evaluation

Key Factors for the Mentor Protégé Program (MPP) Agreement:
- Establish a quality relationship between the Mentor and Protégé.
  - “It’s like marriage; you have to date prior to getting married.”
  - Recommended timeframe is 12-18 months before applying for the MPP.
- Identify mutual benefits for the Mentor and the Protégé prior to selecting a candidate.
- Ensure goals and priorities for both companies are aligned prior to the agreement.
- Ensure the Mentor and Protégé company leadership is committed to the program.
- Ensure there is strong communication between the Mentor, Protégé, and the Agency PM.

New MPP Mentor Eligibility
To be eligible to participate as a mentor, an entity must:
- Be eligible for the award of Federal contracts.
- Demonstrate that it:
  - Is qualified to provide assistance that will contribute to the purpose of the Program.
  - Is of good financial health and character.
  - Is not on a Federal list of debarred or suspended contractors.
  - Be capable of imparting value to a protégé firm because of experience gained as a DoD contractor or through knowledge of general business operations and government contracting, as demonstrated by evidence that such entity.
  - Received DoD contracts and subcontracts equal to or greater than $100 million during the previous fiscal year.
  - Is an other-than-small business, unless a waiver to the small business exception has been obtained from the Director, Small Business Programs (SBP), OUSD(AT&L).
  - Is a prime contractor to DoD with an active subcontracting plan.
  - Has graduated from the 8(a) Business Development Program and provides documentation of its ability to serve as a mentor.

New Protégé Eligibility
To be eligible to participate as a protégé, an entity must be:
- A small business concern.
- Eligible for the award of Federal contracts.
- Less than half the Small Business Administration (SBA) size standard for its primary North American Industry Classification System (NAICS) code.
- Not owned or managed by individuals or entities that directly or indirectly have stock options or convertible securities in the mentor firm.
- At least one of the following:
  - A qualified HUBZone small business concern.
  - A women-owned small business concern.
  - A service-disabled veteran-owned small business concern.
  - An entity owned and controlled by an Indian tribe.
  - An entity owned and controlled by a Native Hawaiian organization.
  - An entity owned and controlled by socially and economically disadvantaged individuals.
  - A qualified organization employing severely disabled individuals.
  - A nontraditional defense contractor.
  - An entity that currently provides goods or services in the private sector that are critical to enhancing the capabilities of the defense supplier base and fulfilling key DoD needs.

For more information about the DoD Mentor Protégé Program visit http://business.defense.gov/Programs/mentor-protege-program.

Ruth Dailey
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All information valid as of 13 August 2018
## CURRENT AND UPCOMING MDA REQUIREMENTS (OTHER THAN TEAMS)

### SOLICITATIONS ISSUED

(ALL DATES NO EARLIER THAN)

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### SOURCE SOUGHT / RFIS ISSUED - RFPS ANTICIPATED

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<td>541715</td>
<td>BMDS Boost Phase Intercept (BPI)</td>
<td>5/21/2018</td>
<td>TBD</td>
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<tr>
<td>MDA18THRFI01</td>
<td>541614</td>
<td>Terminal High Altitude Area Defense (THAAD) Life Cycle Product Support</td>
<td>5/24/2018</td>
<td>TBD</td>
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</tbody>
</table>

### SOLE SOURCE

<table>
<thead>
<tr>
<th>Solicitation</th>
<th>NAICS</th>
<th>Announcement</th>
<th>Notice Date</th>
<th>Award Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>HQ0276-18-R-0002</td>
<td>336414</td>
<td>Standard Missile-3 Block IB Missile Production and Integration Raytheon Missile Systems</td>
<td>3/20/2018</td>
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</tr>
<tr>
<td>DACW180114</td>
<td>336414</td>
<td>Aegis BMD Guided Missile, Standard Missile-3 (SM-3) Raytheon Missile Systems</td>
<td>3/13/2018</td>
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<tr>
<td>HQ0147-17-C-0032</td>
<td>336414</td>
<td>THAAD Lot 9/10 Interceptors, One Shot Devices Lockheed Martin Missile and Fire Control</td>
<td>4/10/2017</td>
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<tr>
<td>HQ0147-18-C-0013</td>
<td>336414</td>
<td>Technical Assistance Support for the Royal Saudi Air Defense Forces (RSAVF) Terminal High Altitude Area Defense (THAAD) Foreign Military Sales (FMS)</td>
<td>1/19/2018</td>
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<tr>
<td>HQ0147-14-C-0001</td>
<td>336414</td>
<td>Medium Range Ballistic Missile Targets</td>
<td>4/30/2018</td>
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</table>

All information valid as of 27 June 2018
Many people still have questions regarding the difference between the DoD Mentor Protégé Program, SBA 8(a) Business Development (BD) and the SBA All Small program. The table below compares the differences within the three programs pertaining to source, purpose, funding, eligibility of Protégé and Mentors, max agreements, developmental assistance and mechanism to encourage Mentor participation.

<table>
<thead>
<tr>
<th>Source</th>
<th>DoD</th>
<th>SBA 8(a) Business Development (BD)</th>
<th>SBA All Small</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purpose</td>
<td>1. Enhance the capabilities the protégé to perform as subcontractors and suppliers under DOD contracts. 2. Increase the participation of protégé as subcontractors and suppliers under DOD contracts.</td>
<td>1. Enhance the capabilities of the protégé (an 8(a) BD Program participant). 2. Assist the protégé with meeting the goals established in its SBA- approved business plan. 3. Improve the protégé’s ability to successfully compete for contracts.</td>
<td>1. Enhance the capabilities of protégé firms by requiring approved mentors to provide business development assistance to protégé firms. 2. Improve the protégé firms’ ability to successfully compete for federal contracts.</td>
</tr>
<tr>
<td>Funding</td>
<td>23.1 million (fiscal year 2017)</td>
<td>None</td>
<td>None</td>
</tr>
</tbody>
</table>

**Eligibility Requirements (Protégé)**

- Eligible for award of Federal contracts
- Less than half the Small Business Administration (SBA) size standard for its primary North American Industry Classification System (NAICS) code.

Protégé must be one of the following:
- A “non-traditional defense contractor”
- A qualified HUBZone small business concern
- A Woman-Owned Small Business (WOSB)
- A Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Socio-economically disadvantaged small business
- A qualified organization employing the severely disabled
- An entity currently providing goods or services in the private sector critical to enhancing the capabilities of the defense supplier base and key to fulfilling key DoD needs

Protégé must:
1. Qualify as small for the size standard corresponding to its primary or secondary NAICS code
2. Demonstrate how the business development assistance will advance the goals and objectives set forth in its business plan.

Protégé must:
1. Qualify as small for the size standard corresponding to its primary or secondary NAICS code.
2. SBA will not approve a relationship in a secondary NAICS code in which the firm has no prior experience.

Continued on Page 10...
<table>
<thead>
<tr>
<th>Eligibility Requirements (Mentors)</th>
<th>DoD</th>
<th>SBA 8(a) Business Development (BD)</th>
<th>SBA All Small</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mentor must:</td>
<td></td>
<td>Mentor must:</td>
<td>Mentor must:</td>
</tr>
<tr>
<td>• Be eligible for the award of Federal contracts;</td>
<td></td>
<td>• Be capable of carrying out responsibilities as a Mentor to assist the protégé firm.</td>
<td>• Be capable of carrying out responsibilities as a Mentor to assist the protégé firm.</td>
</tr>
<tr>
<td>• Demonstrate that it—</td>
<td></td>
<td>• Possess good character.</td>
<td>• Possess good character.</td>
</tr>
<tr>
<td>- Is qualified to provide assistance that will contribute to the purpose of the Program;</td>
<td></td>
<td>• Not appear on the federal list of debarred or suspended contractors; and</td>
<td>• Not appear on the federal list of debarred or suspended contractors; and</td>
</tr>
<tr>
<td>- Is of good financial health and character; and</td>
<td></td>
<td>• Be able to impart value to a protégé (from lessons learned, practical experience gained from the 8(a) BD program, or through its knowledge of general business operations and government contracting)</td>
<td>• Be able to impart value to a protégé (from lessons learned or through its knowledge of general business operations and government contracting)</td>
</tr>
<tr>
<td>• Be capable of imparting value to a protege firm because of experience gained as a DoD contractor or through knowledge of general business operations and Government contracting, as demonstrated by evidence that such entity—</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Received DoD contracts and subcontracts equal to or greater than $100 million during the previous fiscal year;</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Is an other-than-small business, unless a waiver to the small business exception has been obtained from the Director, Small Business Programs (SBP), OUSD(A&amp;S);</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Is a prime contractor to DoD with an active subcontracting plan; or</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Has graduated from the 8(a) Business Development Program and provides documentation of its ability to serve as a mentor.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| Max Number of Agreements (Mentor) | More than one protegé depending on their size. | One to three protégés at a time with SBA approval. SBA may authorize a participant to be both a mentor and a protégé at the same time. | One to three protégés at a time with SBA approval. SBA may authorize a participant to be both a mentor and a protégé at the same time. |
| Max Number of Agreements (Protégé) | One active DOD mentor-protégé agreement at a time. | One mentor at a time. SBA may approve a second mentor for a particular protégé firm after additional conditions are met. | One mentor at a time. SBA may approve a second mentor for a particular protégé firm after additional conditions are met. |
### Mechanism to Encourage Mentor Participation

- A mentor and protégé may participate in a joint venture as a small business for any government prime contract or subcontract, including procurements with a dollar value less than half the size standard corresponding to the assigned NAICS code and 8(a) sole source contracts, provided the protégé qualifies as small for the procurement and additional provisions for 8(a) sole source contracts.

- A mentor and protégé may participate in a joint venture as a small business for any government prime contract or subcontract, provided the protégé qualifies as small for the procurement. Such a joint venture may seek any type of small business contract (i.e., small business set-aside, 8(a), HUBZone, service-disabled veteran-owned small business, or women-owned small business) for which the protégé firm qualifies and within certain requirements, receives exclusion from the affiliation rules for the duration of the joint venture agreement. Procuring activities may provide incentives in the contract evaluation process to a mentor that will provide significant subcontracting work to its SBA-approved protégé firm, where appropriate.

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**Ballistic Missile Defense System (BMDS)**

**SENSORS**

<table>
<thead>
<tr>
<th>Missiles</th>
<th>Sensors</th>
</tr>
</thead>
<tbody>
<tr>
<td>SM-3</td>
<td>GMD</td>
</tr>
<tr>
<td>SM-3</td>
<td>THAAD</td>
</tr>
<tr>
<td>SM-3</td>
<td>PAC-3</td>
</tr>
</tbody>
</table>

**BOOST/ASCENT** Defense Segment

- Potential New Technologies
- AEGIS Ashore

**MIDCOURSE** Defense Segment

- AEGIS Ballistic Missile Defense
- Vertical Launch System
- GBI

**TERMINAL** Defense Segment

- EKV
- C2BMC

**THE SYSTEM OF ELEMENTS**

- Command and Control, Battle Management, and Communications
- NMCC
- USSSTRATCOM
- USNORTHCOM
- USPACOM
- USEUCOM
- USCENTCOM
Meet Our Staff

Ms. Genna Wooten  
Deputy Director, MDA

Mr. Jerrol Sullivan  
Subcontract Manager, MDA

Ms. Ruth Dailey  
Mentor-Protégé Manager, MDA

Ms. Christina “Tina” Barnhill  
Mentor-Protégé Manager, MDA

Mr. Chad A. Rogers  
Outreach Manager, BCF Solutions

Ms. Nancy Hamilton  
Administrative Assistant, Yorktown Systems Group

Office of Small Business Staff  
www.mda.mil  
outreach@mda.mil  
256-450-2872
2018 Calendar of Events

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Lee Rosenberg, Director
Genna Wooten, Deputy Director
Jerrol Sullivan, Subcontracting Program Manager
Ruth Dailey, Mentor-Protégé Manager
Tina Barnhill, Mentor-Protégé Manager
Nancy Hamilton, Sr. Administrative Assistant - Yorktown Systems Group
Chad Rogers, Outreach Manager - BCF Solutions

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Redstone Arsenal, AL 35898

For additional information regarding Subcontracting activities at MDA, please email us at subcontracting-oversight@mda.mil.

For additional information regarding Outreach activities at MDA, please email us at outreach@mda.mil.

Websites of Interest

MDA Office of Small Business Programs
www.mda.mil

MDA Marketplaces and Directory
www.mda.mil/business/smallbus_programs.html

MDA Business Acquisition Center
www.mda.mil/business/acquisition_center.html

MDA SBIR/STTR Programs
www.mdasbir.com

Fed Biz Opps
www.fbo.gov

Electronic Subcontracting Reporting System (eSRS)
www.esrs.gov

MDA Small Business Advocacy Council
www.mda.mil/business/bus_mdasbac.html

MDA Unsolicited Proposal Guide

AUG
6 - 9 Space and Missile Defense Symposium, Huntsville, AL
6 - 9 Navy Gold Coast, San Diego, CA
15 - 17 USWCC National Supplier Summit, Washington, DC
12 - 18 Mentor Protégé Conference, Orlando, FL

SEP
18 - 22 AFA Air, Space & Cyber, National Harbor, MD
19 - 21 5th Annual B2G Conference & Expo, Baltimore, MD