

# Missile Defense Agency Office of Small Business Programs

# UPDATE



Small Business Quarterly Newsletter ● FY09, Volume Q3, Issue 3

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## Message from the Director Lee Rosenberg

By now, many of you are familiar with our MiDAESS effort and have viewed the Draft RFPs that are posted on FedBizOpps. I know many of you are now engaged feverishly in forming your teams to compete on the upcoming solicitations.

As you've probably noticed, there has never been a greater opportunity for small businesses to participate in providing Advisory and Assistance Services than what is coming in the MiDAESS RFPs. It has been a very long and arduous process for us to get where we are with the program and the input we've received from industry has materially affected the resulting acquisition strategy and draft RFPs. For instance, there is now much more work set aside for small businesses than originally contemplated. Your assistance with our market research has greatly shaped that final strategy. To assist you in matchmaking with potential partners for the MiDAESS effort, we also activated the MiDAESS Marketplace on our web site ([www.mdasmallbusiness.com](http://www.mdasmallbusiness.com)). You can enter data about your company and your MiDAESS interests and can also search for other interested businesses that have entered their data. You should continue to stay attuned for future postings on FedBizOpps regarding the MiDAESS Program and remember to put your best efforts into your proposals when the solicitations come out.

I'd like to highlight some other things going on with regard to MDA and small businesses. The National Defense Industries Association (NDIA) is sponsoring the first ever Tennessee Valley Small Business Conference this year at the Von Braun Center in Huntsville, AL, June 30<sup>th</sup>-July 2. Elsewhere in this newsletter you can find more information on the conference and a link where you can register. All the small business advocates at the various Federal activities in the Huntsville area are pooling our resources to support this event. The Missile Defense Agency, the U.S. Army Materiel Command, the U.S. Army Aviation and Missile Command, the U.S. Army Space and Missile Defense Command, the U. S. Army Corps of Engineers (Huntsville), and NASA's Marshall Space Flight Center are all teaming with NDIA to make this a very meaningful event for any small business who attends. In addition to presentations by senior leaders, contracting directors and others from the aforementioned organizations, representatives from the SBA, GSA, DCAA and others will be providing information on how they do business and how it affects small business.

Also, many of our large business prime contractors will be in attendance so you can have some great networking sessions with them as well. In short, this is a tremendous opportunity for you to get the most "bang for your buck" by your attendance at this three day event.

### **Message from the Director, cont.**

Finally, I'd like to introduce a few new faces to our office. As I mentioned in previous newsletters, we've had quite a turnover of personnel with several retirements and new hires. Our new Outreach Manager is **Jerrold Sullivan**. He came over from the MDA SBIR Program where he was a Program Analyst and he has a great knowledge of the Agency and its mission and operations. Many of you have met him through his outreach activities and he is a key player in the market research we do to assess the small business capability regarding any requirements the Agency has.

Next is **Chris Evans**, who is our new Specialty Programs and Small Business Industrial Base Manager. He came to us from the U.S. Army Space and Missile Defense Command where, among other things, he did all the contracting for the Army's Mentor Protégé Program. He will not only be managing our MDA Mentor Protégé Program, but also all of our specialty programs from HBCU/MI Program, WOSB Program and SDB Program to our SDVOSB Program, HUBZone Program and AbilityOne Program. He will also be tracking our performance with regards to our goals and interface with our program offices to assist with acquisition strategy development that considers small business utilization as part of the strategies.

Finally, let me introduce **Scott Crosson** who is our new Subcontracting Oversight Manager. He came to us from the Marines where he was the Acquisition Lead on the MRAP Program. He is no stranger to the small business community having previously served as the Associate Director for Small Business at the U.S. Army Materiel Command.

Scott will be overseeing the performance of our large businesses and their small business utilization efforts and feeding that performance information back to the leadership of the agency and to such other activities such as source selection boards and award fee boards.

As you can see, there is a lot going on in the agency with regard to small businesses and a lot of new faces to assist in maximizing the utilization of small businesses throughout the agency. Small businesses are a critical piece of the industrial base that supports this agency. Our agency director, Lieutenant General Patrick O'Reilly, recognizes this and truly supports our efforts in the MDA Office of Small Business Programs. We also enjoy the great support of both the Deputy for Acquisition, Katrina Wahl, and the Director for Contracts, Barney Klehman.

This bodes well for all small businesses who want to participate in the very important mission the agency has to defend the nation, its deployed forces and friends and allies from ballistic missiles of all ranges and types.

## 2009 Mentor Protégé Conference

The 2009 Mentor Protégé Conference was held on March 2-5, 2009 at the Hyatt Regency in San Francisco, California. The conference theme: "Bridging the Gap: The Gateway to Success," reflects the success and character of the Mentor-Protégé Program in developing the capabilities of small, disadvantaged businesses to become tomorrow's industry leaders. The program has a long history of success, with over 1,000 protégé companies earning the opportunity to work in tandem with their mentors in their continuing search for excellence. The Mentor Protégé alliances have resulted in meaningful and lasting contributions to the Department of Defense.

The conference was designed to provide value to each stakeholder, whether a mentor, protégé, industry, government or non-profit.

The prestigious Nunn-Perry Award Ceremony recognized the efforts of mentors and protégés who were committed to the success of their partnerships. The Nunn-Perry Award is named in honor of former Georgia Senator Sam Nunn and former Secretary of Defense, Dr. William J. Perry. Dr. Perry served as the keynote speaker for the awards ceremony.

The following Mentor-Protégé teams were the 2009 Nunn-Perry Award winners:

<b>Mentor</b>	<b>Protégé</b>
Raytheon Missile Systems	Tampa Brass & Aluminum Corporation
IBM Corporation	AEEC, LLC
Northrop Grumman Mission Systems	CSSS.Net
Applied Research Associates, Inc.	Stratom, Inc.
Lockheed Martin Maritime Systems and Sensor	Geodetics, Inc.
Bell Helicopter Textron, Inc.	Control Logistics, Inc.
Q.E.D. Systems, Inc.	Maintenance and Inspection Services, Inc.
Lockheed Martin Aeronautics Company	Angeles Composite Technologies, Inc.
Northrop Grumman Aerospace Systems	Qual-Pro Corporation

## Small Business Committee Leaders Call for More Help for Veteran Entrepreneurs

*Reprinted from [www.house.gov](http://www.house.gov)*

Bipartisan leaders of the House Small Business Committee wrote the Small Business Administration (SBA) recently, asking that the agency bolster support for programs that help veterans succeed as entrepreneurs. In a letter to the Acting Administrator of the SBA, Rep. Nydia M. Velázquez (D-NY), the Chairwoman of the House Committee on Small Business, and Rep. Sam Graves (R-MO), the Ranking Member of the Committee, called on the agency to use funding from the recently passed spending bill to help former service members parlay skills acquired in the military into a successful private venture.

“As they reenter civilian life, many servicemen and women decide to go into business for themselves,” said Velázquez. “With a new generation of heroes returning from Afghanistan and Iraq, it will be all the more important that we have in place support to help those veterans who want to launch their own enterprises.”

“Funding for veteran entrepreneurship training centers is crucial to give our veterans the resources needed to compete in the marketplace,” said Graves. “Our men and women in service have dedicated their lives to the future of our country. We must keep the doors of these training centers open so they can assist our veterans in their goals as future businessmen and women.”

The SBA currently maintains a national network of five Veteran Business Outreach Centers (VBOCs) that provide entrepreneurial development services such as business training, counseling and mentoring, and referrals for eligible veterans owning or considering starting a small business. In their letter, the lawmakers asked that the SBA designate three “Regional Hub Community Based Centers” as VBOCs, so that those centers can receive funding from the recently enacted government spending bill. The three Regional Hub Centers currently offer entrepreneurial development services to veterans. However, the three Centers do not receive funding from the SBA and, if not folded into the SBA’s existing network of VBOCs, they could potentially have to shut their doors. Velázquez and Graves said providing direct funding to the Centers would allow them to maintain and broaden their services, while also filling in regional gaps in the SBA’s existing network of veterans service centers.

For more information contact: Alex Haurek, Duncan Neasham (202) 226-3636, or Angela Landers (Nye) 202-225-5821

## 2nd Successful Rocket Motor Test of New Target

The Missile Defense Agency (MDA) successfully conducted a static fire test of the propulsion system for its new strategic target, Launch Vehicle 2 (LV-2), on April 2, 2009, at China Lake Naval Warfare Center in Ridgecrest, CA. The two-stage launch vehicle, or LV-2, is MDA’s newest target system and will be used as an intermediate-range target in a flight test later this year.

The LV-2 is designed to emulate threat-representative ballistic missiles both in performance and behavior in order to test multiple Ballistic Missile Defense System capabilities.

As a cost-reduction initiative, MDA integrated Trident Missile C4 first and second-stage rocket motors retired from the Navy in 2005, into its new LV-2 design. The target missile will provide required trajectories, heavier payloads, longer downrange distance and higher velocities.

This was the second test of a C4 rocket motor by MDA this year. The first test was conducted successfully on January 22.

MDA’s Targets and Countermeasures program office manages the program.

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## Karen Gordon Mills Confirmed by Senate as SBA Administrator

Reprinted from <http://www.sba.gov/news>

WASHINGTON – The U.S. Senate confirmed by unanimous consent President Barack Obama’s nomination of Karen Gordon Mills as the 23rd Administrator of the U.S. Small Business Administration. “Small business is the backbone of the American economy,” Mills said upon her confirmation. “The SBA has a vital role to play in supporting our nation’s small businesses so that they can be the key driver in getting our economy moving again. I look forward to leading this critical agency at this important time. “I want to thank President Obama for this opportunity to serve as a voice for our nation’s small business owners and entrepreneurs,” Mills said. “I would also like to express my appreciation to Darryl Hairston for his leadership as Acting Administrator during this transition, along with everyone at the SBA for the hard work they are doing to implement the important programs of the Recovery Act.”

In testimony on April 1 before the Senate Committee on Small Business and Entrepreneurship, Mills discussed her hands-on experience managing and helping to grow small businesses. “I was there on the factory floor in Arkansas and Ohio working to weather the recession of the early ‘90s,” she said. “Those experiences give me a deep understanding of what our small businesses need today to survive this downturn and to prosper in the years ahead. Since then, I have helped grow companies in organic food, and women’s media, and spent time in rural Maine working with our boat builders and composite technology to help them compete throughout the globe.

“The sum of my experience is this: I am a believer in American small business. I am a believer in America’s ability to manufacture goods and services that are world class, and I am a believer in America’s spirit of entrepreneurship. This spirit is one of our country’s greatest assets and we need to cultivate it today, more than ever.”

As Administrator of the SBA, Mills will direct a federal agency with more than 2,000 full-time employees, with a leading role in helping small business owners and entrepreneurs secure financing, technical assistance and training, and federal contracts. SBA also plays a leading role in disaster recovery by making low interest loans.

Mills, of Brunswick, Maine, was president of MMP Group and has a 25-year career of investing in and growing small businesses.

In 2007, she was appointed by Maine Gov. John Baldacci as chair of the state’s Council on Competitiveness and the Economy, where she focused on attracting investment in rural and regional development initiatives. She also co-authored a Brookings Institute paper on competitive clusters.

Mills is also a member of the Council on Foreign Relations and has served as vice chairman of the Harvard Overseers. She holds a degree in economics from Harvard University and an MBA from Harvard Business School, where she was a Baker Scholar. Mills and her husband Barry Mills, president of Bowdoin College in Brunswick, Maine, have three sons.

Link to Mills’ Statement to the Senate Committee on Small Business and Entrepreneurship:

[www.sbc.senate.gov/hearings/testimony](http://www.sbc.senate.gov/hearings/testimony). Contact: Jonathan Swain (202) 205-6740 [www.sba.gov/news](http://www.sba.gov/news).



### Successful Intercept in Missile Defense Flight Test

The Department of Defense's Missile Defense Agency and U.S. Army soldiers from the 6th Air Defense Artillery Brigade, Fort Bliss, Texas, completed a successful intercept of a ballistic missile target during a test of the Terminal High Altitude Area Defense (THAAD) missile defense element of the nation's Ballistic Missile Defense System on March 18, 2009 at approximately 2:30 p.m. Hawaii time (8:30 p.m. EDT) at the Pacific Missile Range Facility off the island of Kauai in Hawaii. Preliminary indications are that planned flight test objectives were achieved. THAAD is a mobile system now in development designed to intercept short to medium range ballistic missiles.

Soldiers of the 6th Air Defense Artillery Brigade conducted launcher, fire control and radar operations, using tactics, techniques and procedures developed by the U.S. Army Air Defense School. The THAAD program is managed by the Missile Defense Agency in Washington, D.C., and executed by the THAAD Project Office in Huntsville, Ala.

News media points of contact are Pamela Rogers, Missile Defense Agency, at 256-450-1421, (256)503-3726, [pamela.rogers@mda.mil](mailto:pamela.rogers@mda.mil) or Rick Lehner, Missile Defense Agency, at 703-697-8997, [richard.lehner@mda.mil](mailto:richard.lehner@mda.mil).



## NEWS FLASH

### Did You Know ...

*Reprinted from [www.pilieromazza.com](http://www.pilieromazza.com)*

Under the economic recovery plan, the General Services Administration is using blanket purchase agreements and indefinite delivery-indefinite quantity contracts to spend stimulus dollars quickly. General Services Administration also reports it will use more design-build contracts, which overlap the design and construction phase of projects. Acting General Services Administration Administrator, Paul Prouty, has instructed General Services Administration acquisition officials to monitor contract awards based on the following: the number and percentage of contracts awarded competitively; performance against national socioeconomic targets; and the time frames in which the contracts were let.

On a related note, Recovery Act interim rules now state that construction, maintenance projects, and repair contractors use only iron, steel and manufactured goods produced in the United States. The rule provides some exceptions and waivers, such as cases when goods are not available domestically, or if the price is not reasonable.

If you have any questions, please contact Amy McPartland at (202) 857-1000.

## 4th Year Strategic Plan for Service

DoD has published the 4th Year Strategic Plan to significantly increase contract and subcontract award opportunities for service-disabled veteran-owned small businesses. Changes for the 4th year version include a more effective use of databases for strategic sourcing and restricted competition; a focus on SDVOSBs that can bring innovative technologies to the needs of the Warfighter; and relegation of surety bonding to the private marketplace.

Results of the 3rd Strategic Plan show that \$3B in small business contracts were awarded to SDVOSB companies and that this represented 1% of total DoD small business contract expenditures.

For more information regarding the 4<sup>th</sup> year strategic plan, please visit: [www.acq.osd.mil/osbp/](http://www.acq.osd.mil/osbp/).

## Airborne Laser Begins Final Proof-of-Concept Tests

The Missile Defense Agency announced that the Airborne Laser (ABL) prototype aircraft achieved flight certification on April 22, 2009 as it returned to flight at Edwards Air Force Base, CA. The successful functional check flight leads the way to completion of the final four knowledge points for the aircraft.

The current flight test campaign follows the successful completion of a year-long effort to integrate and test the Chemical Oxygen Iodine Laser on board the highly modified 747-400 freighter aircraft. This phase of the development program will demonstrate ABL's ability to detect, track, target and engage progressively more difficult targets, culminating with a lethal demonstration against a boosting, threat-representative missile planned for later this year.

The ABL is being developed as a future element of the nation's ballistic missile defense system and will be the first weapon system using directed energy to destroy ballistic missiles in the boost phase of flight.

Media Contacts: Debra Christman, (256) 541-7519, [debra.christman@mda.mil](mailto:debra.christman@mda.mil) or Rick Lehner, (703) 697-8997, [richard.lehner@mda.mil](mailto:richard.lehner@mda.mil)

# 2009 Calendar of Events

- **May 3 – 6, 2009**  
Quad-A Annual Convention –  
Nashville, TN
- **May 18 – 19, 2009**  
11<sup>th</sup> Annual AUSA Tactical Missile  
Conference –  
Huntsville, AL
- **May 18 – 22, 2009**  
DoD OSBP Training Conference –  
Phoenix, AZ
- **June 1 – 3, 2009**  
NDIA 6<sup>th</sup> Annual Small Business  
Conference –  
Newport, RI
- **June 9 – 11, 2009**  
GSA Expo –  
San Antonio, TX
- **June 17, 2009**  
U.S. Department of State Small  
Business Fair –  
Washington, D.C.
- **June 30 – July 2, 2009**  
Tennessee Valley Federal Small  
Business Programs Conference –  
Huntsville, AL
- **July 14 – 15, 2009**  
Small Business Conference,  
Marketplace & Expo –  
Albuquerque, NM
- **July 14 – 18, 2009**  
United States Air, Trade, and  
Technology Conference –  
Dayton, OH
- **July 20 – 23, 2009**  
5<sup>th</sup> Annual National Veteran Small  
Business Conference and Expo –  
Las Vegas, NV

## Small Business Legislative Updates

*This section of our newsletter is dedicated to current and upcoming legislation affecting the small business community.*

### H.R.294

**Title:** To amend title 38, United States Code, to provide for the reauthorization of the Department of Veterans Affairs small business loan program, and for other purposes.

**Sponsor:** Rep Buyer, Steve [IN-4] (introduced 1/8/2009)

**Cosponsors:** (13)

**Latest Major Action:** 1/8/2009 Referred to House subcommittee.

**Status:** Referred to the Subcommittee on Economic Opportunity.

### H.R.1838

**Title:** To amend the Small Business Act to modify certain provisions relating to women's business centers, and for other purposes.

**Sponsor:** Rep Fallin, Mary [OK-5] (introduced 4/1/2009)

**Cosponsors:** (2)

**Latest Major Action:** 4/1/2009 Referred to House committee.

**Status:** Referred to the House Committee on Small Business.

### H.R.1834

**Title:** To amend the Small Business Act to expand and improve the assistance provided to Indian tribe members, Alaska Natives, and Native Hawaiians, and for other purposes.

**Sponsor:** Rep Kirkpatrick, Ann [AZ-1] (introduced 4/1/2009)

**Cosponsors:** (None)

**Latest Major Action:** 4/1/2009 Referred to House committee.

**Status:** Referred to the House Committee on Small Business.

### H.R.1538

**Title:** To repeal the small business competitiveness demonstration program.

**Sponsor:** Rep Sestak, Joe [PA-7] (introduced 3/16/2009)

**Cosponsors:** (None)

**Latest Major Action:** 3/16/2009 Referred to House subcommittee.

**Status:** Referred to the Subcommittee on Contracting and Technology.

### H.R.1803

**Title:** To amend the Small Business Act to establish a Veterans Business Center program, and for other purposes.

**Sponsor:** Rep Nye, Glenn C., III [VA-2] (introduced 3/31/2009)

**Cosponsors:** (None)

**Latest Major Action:** 3/31/2009 Referred to House committee.

**Status:** Referred to the House Committee on Small Business.

# Looking Out for Small Business

## An Interview with Senator Mary Landrieu

Reprinted from [www.uschambermagazine.com](http://www.uschambermagazine.com)

As the senior senator from Louisiana, Mary Landrieu (D-LA) has worked to ensure the recovery of Gulf Coast small businesses following hurricanes Katrina and Rita. Now as the new chair of the Senate Small Business and Entrepreneurship Committee, Landrieu has another platform from which to serve as a small business advocate.

Just hours after she took over the committee gavel, uschamber.com staff writer Sheryll Poe sat down with Sen. Landrieu to get her thoughts on the direction of the committee, the role of the Small Business Administration (SBA), and policies to help small businesses.



*uschamber.com:* **What are the priorities of the Senate Small Business and Entrepreneurship committee?**

*Landrieu:* Before setting a firm agenda for the committee, I'd like to spend time listening to the chambers of commerce in my state, general business organizations, and minority- and women-owned business organizations. We're going to establish a process for very open communication with business organizations of all shapes and sizes.

That said, one of my priorities is to strengthen the SBA in terms of increased funding and status. The SBA has, unfortunately, been the agency that has received the largest budget cuts cumulatively under the last administration—more than a \$500 million cut over eight straight years. That's a 27% decrease in funding. Small business is, can, and should be the engine for recovery in these challenging times. We need a robust and focused SBA to help lay the groundwork and foundation so that small businesses can do what they do best—produce jobs, create profit, generate wealth, and promote innovation and ideas that keep America on the cutting edge.

**What policies will you push to spark small business growth and job creation?**

There are a lot of interests clamoring for attention in Washington, but I believe that small business actually has a real advantage right now because the focus is on the economy and jobs. I don't see how you can set a course to create millions of new jobs without focusing your attention on the entities that actually are going to create those jobs.

I will work to make sure that the stimulus package focuses on small business. If tax cuts are included, I'm going to be a strong advocate to have them directed at small and entrepreneurial businesses.

As we move forward with changing how the bailout funds are spent, I want to make sure we get capital flowing specifically to the small businesses that are going to help create the jobs being lost in this economic recession. I'm going to be working closely with other members on my committee, as well as the Banking and Finance committees, to do that.

**Aside from tax relief and financial assistance from the government, what else would stimulate the economy?**

I will pose the question, "What infrastructure projects could the federal government invest in that could really lift all boats so that small businesses are positively impacted?" Broadband telecommunications investment is one thing that comes to mind. If you are a small business in a rural area and you've got a big idea, a great product, and wonderful leadership, I'd like the federal government to think about how it can help you leverage that great idea, that great business. One way is to make sure that the government is investing in telecommunication infrastructure and broadband. That would be a tremendous help to everyone, but small businesses, in particular, would benefit.

**What lessons have been learned about disaster relief and recovery of small businesses?**

With hurricanes Katrina and Rita, we lost 20,000 businesses virtually overnight. Thousands have come back, but there are thousands more that will never come back. The federal government, especially the SBA, was caught completely flat-footed. It had not written, authorized, and implemented a disaster recovery plan. I will continue my work to make sure that the SBA is better able to respond to all emergencies and disasters involving small businesses.

## Notable Conferences

Companies interested in doing business with MDA are encouraged to attend the following conferences:

- Tennessee Valley Region Federal Small Business Conference
- MDA Office of Small Business Programs Conference in Colorado Springs, CO

The National Defense Industrial Association (NDIA) is currently planning these conferences on behalf of MDA and the following Federal Organizations will participate in the Tennessee Valley Region Federal Small Business Conference:

- Missile Defense Agency (MDA)
- NASA Marshall Space Flight Center
- U.S. Army Materiel Command (AMC)
- U.S. Army Aviation and Missile Life Cycle Management Command (AMCOM)
- U.S. Army Space and Missile Defense Command/Army Forces Strategic Command (USASMDC/ARSTRAT)
- U.S. Army Engineering and Support Center, Huntsville (CEHNC)

Details for these conferences are as follows:

### Tennessee Valley Federal Small Business Programs Conference

**When:** 06/30/2009 - 07/02/2009

**Where:** Von Braun Center - Convention Center in Huntsville, AL

#### How to Register:

The agenda for the Tennessee Valley Federal Small Business Programs Conference is now online. Please visit [www.ndia.org/meetings/9930](http://www.ndia.org/meetings/9930) to download the agenda and to register for the conference.

#### Conference objective:

To provide a forum and the opportunity for businesses to hear from senior leaders representing six Federal organizations in the Tennessee Valley area and learn about their programs, as well as current and future opportunities.

Attendees will receive information that assists small businesses in understanding the business climate within the participating organizations' arena for the long term.

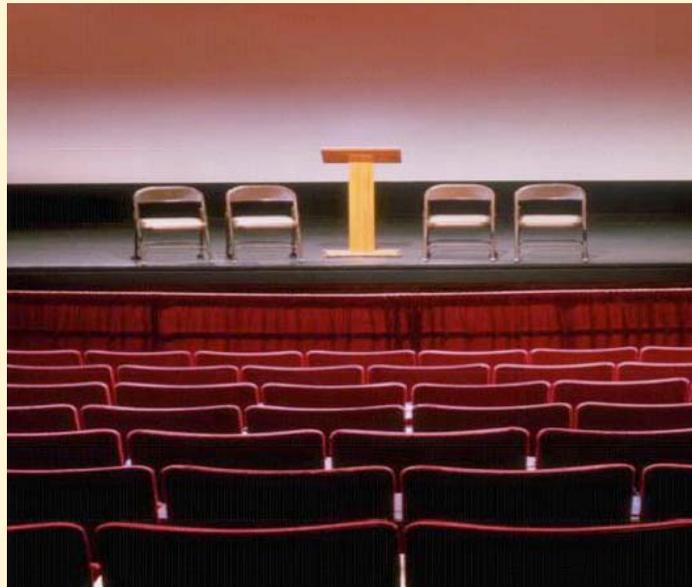
The conference will facilitate matchmaking with large and small businesses, and Government representatives. Federal organization representatives will guide, educate, and assist businesses, especially small businesses, in working with the government.

### Annual Missile Defense Agency Small Business Conference

**(Sponsored by NDIA for MDA)**

**When:** 08/30/2009 - 09/01/2009

**Where:** Crowne Plaza Hotel in Colorado Springs, CO



#### Conference objective:

This conference will provide relevant information to small and large businesses about the areas of information technology and warfighter interface for the future of missile defense. Attendees will learn about information technology and warfighter interface programs, as well as current and future opportunities in these areas.

There will be plenty of opportunities for networking and matchmaking with large prime small businesses, and Government representatives.

For more information regarding the aforementioned conference, please contact <http://www.ndia.org/> or our office at (256) 955-4828.

## MDA OSBP Website



The MDA Office of Small Business Programs has created a .com website ([www.mdasmallbusiness.com](http://www.mdasmallbusiness.com)) to help serve MDA and its relevant small business community needs. The site hosts data provided by small businesses invited to create and manage their profiles which in turn enables MDA personnel and support staff to conduct market research and identify company capabilities as we consider possible future small business set-asides.

# FAR to Incorporate HUBZone Program Revisions

*Reprinted from Today's Acquisition News, April 13, 2009*

A proposed rule on 4/13/09, was published in the Federal Register that would amend the Federal Acquisition Regulation (FAR) to implement revisions to the Small Business Administration's (SBA's) HUBZone Program, updating the FAR to comply with SBA regulations. The following changes are proposed:

- FAR 19.1303(d), "Status as a qualified HUBZone small business concern," 52.219-3, "Notice of Total HUBZone Set-Aside," and 52.219-4, "Notice of Price Evaluation Preference for HUBZone Small Business Concerns," would be revised to stipulate that to be eligible for a HUBZone contract, a firm must be a HUBZone small business concern both at the time of its initial offer and at the time of contract award. FAR 52.219-3 and 52.219-4 also would require that the HUBZone concern provide to the contracting officer a copy of the notice required by 13 CFR 126.501 if material changes
- occur before award that could affect its HUBZone eligibility. In addition, other administrative changes would be made to these FAR sections.
- FAR 19.1308, "Performance of work requirements (limitations on subcontracting)," and the performance of work requirements of sections 52.219-3 and 52.219-4 would be revised to be consistent with SBA HUBZone regulations.
- The definition of "HUBZone contract" would be added to FAR 2.101, "Definitions." In addition, "qualified base closure areas" and "redesignated areas" would be added to the list of HUBZone locations in the "HUBZone" definition.
- "HUBZone joint ventures" would be added to the list of affiliates that are controlled through contractual relationships at section 19.101, to recognize that HUBZone joint ventures can qualify as HUBZone small business concerns when certain conditions are met.
- The protest procedures in 19.306, "Protesting a firm's status as a HUBZone small business concern," would be changed to require protests to be "submitted" instead of "received" by certain specified dates consistent with SBA regulations.
- The non-manufacturer rule at 19.102(f)(8), 19.1303(e), 52.219-3(e), and 52.219-4(f) would be revised to be consistent with SBA HUBZone regulations.
- Procedures would be added at 19.1307 and 52.219-4 on how to make award when, after considering the price evaluation preference, an offer submitted by a qualified HUBZone concern is equal to an offer submitted by a large business.
- The requirement that a contractor confirm that a subcontractor is certified by SBA as a HUBZone small business by accessing the Central Contractor Registration database or contacting SBA would be added to 52.219-8(d), "Utilization of Small Business Concerns."

Written comments are due by June 12, 2009, to be considered in the formulation of a final rule. hID-15021

## HUBZone Program Revisions

[www.edocket.access.gpo.gov/2009/pdf/E9-8318.pdf](http://www.edocket.access.gpo.gov/2009/pdf/E9-8318.pdf)  
(Federal Register, April 13, 2009) newsID-21052

## MDA Business Council Update

The Missile Defense Agency Business Council (MDABC) met most recently on February 17, 2009. Garry Waggoner of General Dynamics IT was nominated and elected as the new MDABC Vice President, replacing Carol Tevepaugh of CSC. Garry will serve as the MDABC Vice President as well as the Chair of the MDABC Programs Committee.

The primary purpose of the meeting was to provide training to the council members on MDA Office of Small Business Programs roles and responsibilities and the various specialty program needs. This training was meant to facilitate a better understanding of MDA and enhance small business participation on MDA contracts. Council members received information from the MDA Office of Small Business Programs Director, Deputy Director, Small Business Outreach Manager, SBIR/STTR Program Manager and the Small Business Specialty and Industrial Based Programs Manager.

*Continued on Page 12*

# SAVE THE DATE!

## 2009 5th Annual MDA Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Industry Day

**Long Beach, CA on August 11-12, 2009**

Industry Day will focus on enhancing the SBIR and STTR process for MDA and the Small Business Community. Small Businesses will have the opportunity to sign up for one-on-one sessions with key MDA technical representatives and prime DoD contractors. This will be a great opportunity during the DoD pre-solicitation period (July 27, 2009). For reasons of competitive fairness, direct communication between potential bidders and topic authors will not be allowed after August 24th - the last day of the SBIR and STTR pre-solicitation period.

Research Area Leads will give briefings on the following technology areas of interest to MDA during the Phase I SBIR and STTR solicitation period:

- Interceptor Technology\*
- Manufacturing, Producibility & Field Sustainability\*
- Radar Technology\*
- Space Technology\*
- Command, Control, Battle Management and Communications (C2BMC)\*
- Directed Energy\*
- Modeling & Simulation\*
- Innovative Concepts & Special Focus Projects

*\*Represents both the SBIR and STTR solicitation*

**Conference Objective:** By establishing this event, it is the goal for the MDA SBIR PMO to allow small businesses the opportunity to schedule one-on-one appointments with technical representatives where they can learn as much as they can about the technical aspects of the SBIR/STTR Program and the upcoming solicitations topics and research areas.

A better informed small business community is more likely to submit stronger, more focused proposals and minimize duplication and mistakes - enhancing the SBIR/STTR process for MDA and the Small Business Community.

### Who Should Attend?

- **Small businesses** in any industry looking to respond to MDA's SBIR or STTR solicitations and provide innovative technologies to the missile defense community;

- **Medium to large sized companies** interested in establishing working relationships with small businesses with innovative technologies and approaches;
- **Government** advanced technology program managers.

Please Note: MDA's topics will be published in the DoD SBIR 09.3 and STTR 09.B Solicitation, available at [www.dodsbir.net](http://www.dodsbir.net). The solicitation will be available for pre-release on July 27, 2009.

**Agenda:** Not yet available, check MDA's SBIR/STTR website for updates: <http://www.mdasbir.com>

**Registration available at NDIA:** [www.ndia.org](http://www.ndia.org)

For more information, you may contact Mary Katherine Saladino at 703-247-2540 or by email [msaladino@ndia.org](mailto:msaladino@ndia.org).



**MiDAESS  
Marketplace**

Businesses interested in doing business with MDA can load their business profile in the MDA "MiDAESS marketplace." This will allow Small Business Liaison Officers representing MDA prime contractors access to your business identifiable data when searching for small business teaming partners. It also can serve as a matchmaking tool for small businesses looking for teaming arrangements.

MDA OSBP has implemented an aggressive campaign targeting HUBZone and SDVOSBs capable of providing products, services and technology applicable to MDA acquisitions. HUBZone and SDVOSBs meeting this criteria, should visit the MDA OSBP Website to add their business profile, or contact the OSBP office.

Please visit MDA's website at <http://www.mda.mil> for the latest information on how to do business with MDA and links to information about possible contracting opportunities, teaming and joint ventures. There is MDA specific information for the small business community that will help them compete more effectively when pursuing contracts under MiDAESS, infrastructure support services, and BMDS development.



## MDA OSBP Welcomes a New Team Member!

### *Scott A. Crosson – Subcontracting Oversight Manager*

From April 2007 – April 2009, Scott led a team of dedicated professionals to manage acquisition planning and operations on DoD's number one priority acquisition program, the Joint Mine Resistant Ambush Protected Vehicle Program. Scott's responsibilities cut across the entire enterprise and included coordination with Service and OSD staffs and managing all program management reviews, ACAT ID documentation and integrated master schedule, risk management and security efforts.

Scott served as Associate Director for Small Business, Army Materiel Command, from 2003-2007 and was responsible for the command's multi-billion dollar Small Business Program. During his tenure, he received the Secretary of the Army Small Business Utilization Award, DoD's Outstanding Small Business Specialist Award and the Army's Meritorious Civilian Service Award.

Prior assignments include contracting and acquisition positions with headquarters AMC, the Army Troop Support Command, the Army Intelligence and Security Command, the Office of the Assistant Secretary of the Army for Research, Development and Acquisition and Project Manager-Soldier.

Scott holds an MBA from Webster University, St. Louis, MO, and an undergraduate degree in Finance & Management from the University of South Carolina. He is a graduate of the Army Management Staff College and is level III certified in Contracting and Program Management.

## Navy Completes Air and Ballistic Missile Exercise

*Reprinted from  
www.navy.mil/search/display.asp?story\_id=43808*

SAN DIEGO (NNS) -- Commander, U.S. 3rd Fleet, Vice Adm. Samuel J. Locklear announced the completion of the fleet operational exercise, Stellar Daggers, on March 26, 2009.

The scheduled event took place March 24 and 26. Command and control of the participants in Stellar Daggers resided with the U.S. 3rd Fleet based in San Diego.

San Diego-based AEGIS destroyer, USS Benfold (DDG 65) engaged multiple targets during this multi-event exercise with Standard Missile-2 (SM-2) Block IIIA and modified SM-2 BLK IV missiles. The overall objective of Stellar Daggers was to test the AEGIS system's sea-based ability to simultaneously detect, track, engage and destroy multiple incoming air and ballistic missile threats during terminal or final phase of flight.

During the event, Benfold's AEGIS Weapons System successfully detected and intercepted a cruise missile target with a SM-2 BLK IIIA, while simultaneously detecting and intercepting an incoming short range ballistic missile (SRBM) target with a modified SM-2 BLK IV. This is the first time the fleet has successfully tested the AEGIS system's ability to intercept both an SRBM in terminal phase and a low-altitude cruise missile target at the same time.

Integrated Air and Missile Defense (IAMD), which includes Ballistic Missile Defense (BMD), is a Navy core competency and a key warfighting capability for the U.S. maritime strategy, which calls for credible combat power to be continuously postured to protect America's vital interests.

## Websites of Interest

**Missile Defense Agency (MDA)**  
[www.mda.mil](http://www.mda.mil)

**Fed Biz Opps - (MiDAESS)**  
[www.fbo.gov](http://www.fbo.gov)

**Electronic Subcontracting Reporting System (eSRS)**  
[www.esrs.gov](http://www.esrs.gov)

**MDA Office of Small Programs**  
[www.mda.mil/smallbusiness](http://www.mda.mil/smallbusiness)

**MDA Technology Applications Program (Technology Transfer)**  
[www.mdatechnology.net](http://www.mdatechnology.net)

**U.S. Senate Committee on Small Business & Entrepreneurship**  
[www.sbc.senate.gov/democrat/legislation.cfm](http://www.sbc.senate.gov/democrat/legislation.cfm)

**National Defense Industrial Association (NDIA)**  
[www.ndia.org](http://www.ndia.org)

## The OSBP Staff

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For additional information regarding outreach activities at MDA, please email us at [missile-defense-agency-outreach@mda.mil](mailto:missile-defense-agency-outreach@mda.mil)

## National Small Business Week May 17-19 2009

*Reprinted from [www.sba.gov/news](http://www.sba.gov/news)*

### **SBA to Mark 56th Year with Issue Forums, Receptions, And the Naming of National Small Business Person of the Year**

WASHINGTON – The nation's top entrepreneurs will be hailed at the U.S. Small Business Administration's National Small Business Week events May 17-19, in Washington, D.C., marking the 56th anniversary of the agency, and the 46th annual proclamation of National Small Business Week. More than 100 small business owners from across the country will gather for three days of events at the city's Mandarin Oriental Hotel to be honored for their accomplishments as the nation's leading small businesses. The highlight of events will be the announcement of the National Small Business Person of the Year. Men and women also will be recognized for their involvement in disaster recovery, government contracting, and their support for small businesses. Awards also will be presented to SBA partners in financial and entrepreneurial development, including SCORE Chapter, Small Business Development Center and Women's Business Center of the year.

Small Business Week award winners will meet with top agency officials, congressional representatives and national business leaders. The State Small Business Award Winners and recipients of the Champion and other Entrepreneurial awards are nominated by local trade associations, chambers of commerce and business organizations and government agencies.

Media outlets are encouraged to cover National Small Business Week events, and can register online. Additional information on the Small Business Week 2008 events is available at [www.sba.gov/sbw](http://www.sba.gov/sbw).

SBA media contacts for National Small Business Week are Dennis Byrne (202-205-6567, [dennis.byrne@sbs.gov](mailto:dennis.byrne@sbs.gov)) and Cecelia Taylor (202-401-3059, [celia.taylor@sba.gov](mailto:celia.taylor@sba.gov)).

## MDA Business Council Update, cont.

The MDABC has now established a webpage located at [www.mdasmallbusiness.com/mdabc/](http://www.mdasmallbusiness.com/mdabc/). The purpose of the webpage is to provide a forum that will assist in developing and identifying small business enterprises that support the MDA technology roadmap via the exchange of up-to-the-minute information. Should you wish to contact any of the MDABC members, names and email links are located on the aforementioned webpage.

Other discussions during the meeting included upcoming conferences and events in which MDA Office of Small Business Programs plans to participate. Most notably, the MDABC discussed the Tennessee Valley Federal Small Business Programs Conference scheduled for June 30 – July 2, 2009 in Huntsville, AL at the Von Braun Center and the 10th Annual MDA Small Business Conference scheduled for August 30 – September 1, 2009 in Colorado Springs, CO at the Crowne Plaza Hotel. For a complete listing of these events, please visit [http://www.mdasmallbusiness.com/Calendar\\_Of\\_Events](http://www.mdasmallbusiness.com/Calendar_Of_Events). For more information regarding the MDABC, please contact 256-955-4828.