



Missile Defense Agency
Office of Small Business Programs
 Quarterly Newsletter | April 2012

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July 2012



Message from the Director, Lee Rosenberg

For this edition, I'd like to discuss our Missile Defense Agency Engineering and Support Services or MiDAESS program. I

think it's a good time to recap the small business successes we've had as we prepare to enter into the period of task order recompetes.

One of the original design features of MiDAESS was to maximize small business participation. To that end we awarded 16 out of 36 base contract awards to small businesses; 14 on the small business set-aside solicitation and 2 on the full and open solicitation. To date we've competed and awarded about half the task orders (27 out of 55) to small businesses--this represents approximately 35% of the awarded dollars on MiDAESS going to small businesses. To put this in perspective, prior to MiDAESS less than 8% of the dollars we spent on advisory and assistance services went to small businesses as prime contractors.

To further emphasize small business utilization, on every task order competition we evaluated the percentage of dollars proposed to go to small businesses as either the prime contractor or first tier subcontractor as part of the best value determination as to who would get the task order award.

Now we are at a point in MiDAESS where we are beginning the recompetes of task

orders for the remaining period of the MiDAESS base contracts. As part of these task order recompetes, we intend to evaluate past performance, not only with regard to technical performance, but also small business utilization performance as measured by a contractor's performance against what they proposed as their percentage of small business utilization on previous task orders. This will allow us to "put teeth" into our desire to enhance small business utilization on MiDAESS.

From the beginning we, in the Agency, were on a learning curve with regard to MiDAESS. We had never done anything like it on such a scale. Further we had never done it in a pure performance based effort. Previously, all our advisory and assistance support was acquired via level of effort. There are many lessons we have garnered from our experiences and the experiences of our MiDAESS contract holders. In fact, we held an Industry Day for all MiDAESS prime contract holders in January which included one-on-one discussions. We received great suggestions from industry based on their experiences which we will consider using in the follow-on task order competitions.

One of the 23 initiatives cited in his Better Buying Initiatives by then Under Secretary of Defense for Acquisition, Technology, and Logistics--now Deputy Secretary of Defense--Ashton Carter, was more utilization of small businesses in services contracting to gain access to the efficiency, cost effectiveness and innovation resident in the small business

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Message from the Director

(Cont'd from Page 1)

community. We, in the MDA, were out ahead of the Deputy Secretary with MiDAESS and are very proud of what we have achieved on the program as a whole, especially with regard to small business utilization.

For those small businesses that are not yet on a MiDAESS team, the MiDAESS awardees are listed elsewhere in this newsletter. Remember that we still have exclusive teaming, meaning that in any one capability group you can only be on one team competing for task orders in that capability group. We don't have any open seasons in MiDAESS and any MiDAESS contractor can add you to their team at any time provided you're not already on a competing team in that capability group. When you are marketing to a prime to get on a team, remember to emphasize your capabilities that will make the whole team more competitive in the recompetes.

As always, should you have any questions regarding the MiDAESS program or how to participate, you are welcome to contact our office. MiDAESS has truly been a model of success for small business utilization on advisory and assistance contracts and this has not gone unnoticed by the OSD Office of Small Business Program. Our office has provided them with lessons learned and I hold our efforts up as a successful model for the whole Department to follow.



Message from the Deputy,

Genna Wooten



Let me first start out by saying, "Wow! What a year we have had so far". It is truly amazing what you can get accomplished with a great team of folks to work with like the ones here in the Office of Small Business Programs. By the time this article is published, the MDA will have a total of four Small Business Set Aside (SBSA) procurements on the street. These procurements include two SBSAs: UEWR and Cobra Dane BMDS Integration & Test (BIT) and the Missile Defense Data Center (MDDC), one Service Disabled Veteran Owned SBSA: MDA Information Technology Collaboration Services (MICS), and finally, one 8(a) procurement titled Performance Based Operations Support Services (DPF).

Along with these procurements, this office is actively looking at the MiDAESS recompete to ensure Small Business utilization is being considered to the maximum extent possible. We are also reviewing past performance on existing Task Orders to ensure that the small business utilization percentage proposed in the original award was actually attained. I say all of this because I want you to fully understand why this office exists and what we are doing to help small businesses, like yours, be successful within our Agency. In our last issue, I discussed market research and why it is important to register in our directory and ensure your information is up to date and correct. This quarter, I would like to talk about other ways to tell your story and help you market your company to the Agency.

After you register your company in our directory, research what this Agency is doing, and figure out where your company fits in with what we do, then, make an appointment to come in and give a capability briefing to my boss, the Director of the Office of Small Business Programs, Lee Rosenberg. Mr. Rosenberg will discuss your capabilities with you and help you understand where he sees your company working within our agency. He will discuss with you what steps you need to take next and provide you with a list of our Small Business Advocacy Council. This council consists of our major prime contractors and the person within their company whose responsibility it is to find small businesses for teaming activities.

Finally, our staff is available to help you understand the different aspects of working with the Federal Government. If we cannot match your core competencies with our agency needs, we can put you in touch with the other Small Business Program Offices located on Redstone Arsenal. If you would like to meet with our OSBP Director, or have any questions on how to market your company to our Agency, please give us a call at 256-450-2872.

Breakfast with the Missile Defense Agency Small Business Advocacy Council

By Laura Anderson

The Missile Defense Agency Small Business Advocacy Council (MDA SBAC) seeks to strengthen alliance with the Missile Defense Agency (MDA) and large prime contractors to support the Agency's mission and small business goals. On Thursday, December 15, 2011, the MDA SBAC held a networking breakfast at the Huntsville/Madison County Chamber of Commerce which was hosted by General Dynamics IT and the Women's Business Center North Alabama (WBCNA). It provided a great opportunity for small businesses to meet with MDA representatives and several MDA prime contractors in an informal setting. This networking breakfast was a huge success manifesting in 150 small businesses in attendance. For those small businesses that were unable to attend please visit our MDA SBAC website http://www.mda.mil/business/bus_mdasbac.html, to see a listing of Council members. Please familiarize yourself with their company overview as well as the current NAICS codes each member has provided. In other words, do your homework and if you feel your company has capabilities to match their current needs please contact them directly by selecting their name to email them.

Subcontracting Program Update

By Jerrol Sullivan

Extension of DoD Comprehensive Subcontracting Plan (CSP) Test Program

The National Defense Authorization Act (NDAA) for Fiscal Year (FY) 2012, signed December 31, includes a three-year extension to the CSP Test Program, with a report on the program due March 2012.

In the meantime, the OSBP is collecting CSP-related data semiannually from the participants. The Office of the Under Secretary of Defense for Acquisition, Technology, and Logistics (OUSD-AT&L) is conducting an analysis on the second of six data submissions. OUSD-AT&L analysis also includes an assessment of the program's impact to DoD and the participants. The analysis will enable OSBP to make recommendations regarding the Test Program beginning 2015. You will hear more about this in the near future and the impact the results of the analysis may have on subcontracting related to MDA acquisitions.

The full NDAA for FY12 can be found at the following link (SEC 866 can be found on page 229):

<http://www.gpo.gov/fdsys/pkg/BILLS-112hr1540enr/pdf/BILLS-112hr1540enr.pdf>

SBA issues proposed size standards for NAICS Sector 54, Professional, Technical, and Scientific Services

The U.S. Small Business Administration (SBA) has proposed to increase small business size standards for 35 industries and one sub-industry in North American Industry Classification System (NAICS) Sector 54, Professional, Scientific and Technical Services and one industry in NAICS Sector 81, Other Services. As part of its ongoing comprehensive review of all size standards, SBA has evaluated 45 industries and three sub-industries in NAICS Sector 54 and one industry in NAICS Sector 81 to determine whether the existing size standards should be retained or revised. This proposed rule is one of a series of proposals that will examine size standards of industries grouped by an NAICS Sector. SBA has issued a White Paper entitled "Size Standards Methodology" and published in the October 21, 2009 issue of the Federal Register a notice that "Size Standards Methodology" is available on its website at www.sba.gov/size for public review and comments. The "Size Standards Methodology" White Paper explains how SBA establishes, reviews and modifies its receipts based and employee based small business size standards. In this proposed rule, SBA has applied its methodology that pertains to establishing, reviewing and modifying a receipts based size standard. SBA included a copy of "Size Standards Methodology" in the same docket file (SBA-2011-0008).

We invite you to review the proposed rule and submit your comments. The proposed rule explains how to submit your comments. We recommend that you submit your comments through the Federal eRulemaking Portal: www.regulations.gov. Follow the instructions there for submitting your comments.

On March 16, 2011, the U.S. Small Business Administration (SBA or Agency) proposed to increase small business size standards for 35 industries and one sub-industry in North American Industry Classification System (NAICS) Sector 54, Professional, Scientific and Technical Services and one industry in NAICS Sector 81, Other Services (76 FR 14323). (See below.) SBA provided a 60-day comment period ending on May 16, 2011.

The SBA has extended the comment period by 30 days to June 15, 2011.

You can read/download the reasons for the extension of the comment period for the proposed rule at Regulations.gov (RIN-3245 AG07).



MiDAESS Awards

Full and Open

Blue text indicates IDIQ Awards
Red text indicates Task Order Awards

Acquisition Support (Capability Group 2) IDIQ Contract Award Date: 9/8/2010

Booz Allen Hamilton	HQ0147-10-D-0018			
Computer Sciences Corporation	HQ0147-10-D-0019	DOB-01-10	1/20/2011	Integration Synchronization
		DOB-03-10	1/21/2011	Budget Execution/Funds Control
Paradigm Technologies, Inc.	HQ0147-10-D-0020	DOB-02-10	2/28/2011	Strategic Financial Planning
Odyssey Systems Consulting Group	HQ0147-10-D-0021			

Engineering Support (Capability Group 3) IDIQ Contract Award Date: 8/30/2010

ERC, Inc.	HQ0147-10-D-0006			
Madison Research Corporation	HQ0147-10-D-0007			
Computer Sciences Corporation	HQ0147-10-D-0008	DE-01-10	7/8/2011	System Engineering Integration
		DE-05-10	3/22/2011	Sensor Engineering
		DT-04-11	11/4/2011	General Test Support
General Dynamics IT	HQ0147-10-D-0009	DT-02-10	2/14/2011	Ground Test Support
Sparta, Inc.	HQ0147-10-D-0010	DE-03-10	6/8/2011	Weapons and Missile Systems
		DE-07-10	2/8/2011	Space Portfolio Engineering
		DE-08-10	5/24/2011	C3BM
		DE-10-10	5/26/2011	M&S Engineering
		DE-11-10	3/24/2011	Laser (Directed Energy) System Engineering
		DT-01-10	5/20/2011	Flight Test Support
		DT-03-10	5/5/2011	Component Test Support

Infrastructure and Deployment Support (Capability Group 4) IDIQ Contract Award Date: 6/23/2010

Computer Sciences Corporation	HQ0147-10-D-0022	DDW-01-10	1/25/2011	Warfighter Interface
		DXF-01-10	3/10/2011	Facility, Logistics, and Space Management
		DXF-03-10	3/3/2011	Environment & Management
		DT-08-10	8/11/2011	Warfighter Operational Support
General Dynamics IT	HQ0147-10-D-0023			
Sparta, Inc.	HQ0147-10-D-0024	DDW-02-10	5/26/2011	Operations Support
		DXF-02-10	4/21/2011	Facilities Life-Cycle Management Site Activation Planning, Deployment, and Integration

Agency Operations Support (Capability Group 5) IDIQ Contract Award Date: 6/17/2010

ALATEC, Inc.	HQ0147-10-D-0002	DS-01-10	9/27/2010	Functional Management and Non-Matrix Admin. Support
Computer Sciences Corporation	HQ0147-10-D-0003			
EMC, Inc.	HQ0147-10-D-0004			

Security and Intelligence Support (Capability Group 6) IDIQ Contract Award Date: 8/30/2010

Booz Allen Hamilton, Inc.	HQ0147-10-D-0011	DXS-02-10	4/18/2011	Declassification
		DXS-05-10	4/18/2011	Counter Intelligence
		DXC-03-10	7/22/2011	BMDS Information Assurance/Computer Network Defense
Lockheed Martin, Inc.	HQ0147-10-D-0012	DXS-03-10	5/27/2011	Intelligence
QinetiQ North America, Inc.	HQ0147-10-D-0013	DXS-01-10	5/23/2011	Security and Program Protection
		DE-15-10		Cyber

Agency Advisory Analytical Support (Capability Group 7) IDIQ Contract Award Date: 2/14/2011

Booz Allen Hamilton, Inc.	HQ0147-11-D-0001			
MacAulay-Brown, Inc.	HQ0147-11-D-0002	A3-02-11	9/30/2011	Test
SAIC	HQ0147-11-D-0003			
TASC	HQ0147-11-D-0004			



MiDAESS Awards

Small Business Set-Aside

Blue text indicates IDIQ Awards
Red text indicates Task Order Awards

Quality, Safety, and Mission Assurance (Capability Group 1) IDIQ Contract Award Date: 1/21/2010

a.i. Solutions	HQ0147-10-D-0027	QS-03-10	9/24/2010	Quality Assurance
A-P-T Research, Inc.	HQ0147-10-D-0028	QS-01-10	12/10/2010	System Safety & Safety Occupational Health
		QS-02-10	9/30/2010	Mission assurance
Bastion Technologies, Inc.	HQ0147-10-D-0029			

Acquisition Support (Capability Group 2) IDIQ Contract Award Date: 7/21/2010

Acquisition Services Corporation	HQ0147-10-D-0035			
BCF Solutions, Inc.	HQ0147-10-D-0036	DOB-04-10	11/30/2010	Cost Estimating
		DOB-06-10	12/12/2010	EVMS
		DA-01-10	12/10/2010	Acquisition & Program Management Support
Quantech Services, Inc.	HQ0147-10-D-0037	DXL-01-10	9/30/2010	Readiness Management
		DA-02-10	10/25/2010	Acquisition Executive Support
		DI-01-10	3/23/2011	International Affairs

Engineering Support (Capability Group 3) IDIQ Contract Award Date: 3/10/2011

COLSA Corporation	HQ0147-11-D-0005	DXC-01-11	9/29/2011	Information Technology Management and Analysis
ERC, Inc.	HQ0147-11-D-0006			
MEI Corporation	HQ0147-11-D-0007	DE-12-11	9/23/2011	Specialty Engineering / International Engineering
		DE-13-11	8/18/2011	Risk and Lethality Engineering
		DT-06-11	9/2/2011	Ground Test Provisioning Support
		DT-07-11	9/12/2011	Test Infrastructure Support
Torch Technologies, Inc.	HQ0147-11-D-0008	DXC-02-11	6/14/2011	Information Assurance/Computer Network Defense
		DE-02-10	9/30/2011	Test Analysis & Reporting
		DE-04-11	9/15/2011	Threat Engineering
		DE-09-11	8/23/2011	Speciality C3BM
		DT-05-10	9/30/2011	Flight Test Provisioning Support
DCS Corporation	HQ0147-11-D-0009			

Agency Operations Support (Capability Group 5) IDIQ Contract Award Date: 8/20/2010

Harlan Lee & Associates	HQ0147-10-D-0030	DS-02-10	11/19/2010	Executive Admin. & Executive Support
		DS-04-10	11/19/2010	Strategic Planning & Communication
		DS-05-10	11/10/2010	VIPC
		PA-01-10	12/10/2010	Public Information Support
PeopleTec, Inc.	HQ0147-10-D-0031	DS-03-10	11/10/2010	Protocol & Event Management
		DXH-01-10	11/30/2010	Human Resources
		DXH-02-10	12/1/2010	Training and Development
Total Solutions, Inc.	HQ0147-10-D-0032			



X-Band Test Radar: Ready for Prime Time

By Mike Lash

The X-Band Test Radar (XTR) is a dual band, X and S, sea-mobile, instrumentation radar that brings a huge new capability to Ballistic Missile Defense System (BMDS) flight testing. Most notably, it frees test geometries from land-based radar constraints. Performance analysis is still ongoing but enough is known at this time about the XTR's performance on the recent Advanced Hypersonic Weapon (AHW) Flight Test (FT)-1A to conclude that the XTR is ready to take its place in the Missile Defense Agency's (MDA)/Test Resource Directorate's (DTR), test asset tool box.

The XTR is now integrated with the Transportable Telemetry System (TTS)-2, which provides long-range, high bandwidth telemetry collection, processing, and communication capabilities, on board the Pacific Tracker. The Pacific Tracker is one of DTR's sea-based assets and is owned, operated, and maintained by the U.S. Department of Transportation's Maritime Administration (MARAD) in support of MDA missions. TTS-1, hosted on the Pacific Collector, and TTS-2, hosted on the Pacific Tracker, make available to MDA test programs, the same telemetry capability. The addition of the XTR on Pacific Tracker and the Range Safety System on Pacific Collector provides each vessel with unique capabilities that fulfill divergent test requirements. Both vessels are home ported in Portland, OR.

AHW FT-1A was the first test event where the Pacific Tracker collected simultaneous radar and telemetry data. This was especially demanding because DTR had to develop a new mission execution plan which balanced the requirements placed on each sensor within a compressed planning timeline. The low target elevation angles and the high velocity of the AHW's target, combined to stress the XTR's viewing angles. The CONOPS developed by DTR enabled both sensors, XTR and TTS-2, to collect data encompassing the AHW above the horizon flight time. The CONOPS also implemented the first use of the TTS to directly cue the XTR. The performance of both sensors exceeded all expectations. The next test event for the XTR will be GM CTV-01.

NDIA
National Defense Industrial Association

NDIA'S ANNUAL MISSILE DEFENSE SMALL BUSINESS (SB) PROGRAMS AND SMALL BUSINESS INNOVATION RESEARCH/SMALL BUSINESS TECHNOLOGY TRANSFER (SBIR/STTR) PROGRAMS CONFERENCE

Bringing Small Business Opportunities Together: The MDA OSBP and MDA SBIR/STTR Program Office Are Teaming Together To Bring Your Small Company A 2-Day Event Like No Other



This conference will provide small businesses with a "one-stop shopping" opportunity to learn as much as they can about MDA programs from Program Executives, SBIR/STTR Research Area Leads/Subject Matter Experts, Directors of Contracting and Office of Small Business Programs.

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- Hear from a host of MDA Program Executives
- Meet one-on-one with SBIR/STTR Subject Matter Experts
- Matchmaking sessions with Government and MDA prime contractors
- Wide assortment of networking opportunities with other small and large businesses

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Experts Testify on DoD Missile Defense System

Cheryl Pellerin, American Forces Press Service

Technical challenges remain for the complex ballistic missile defense system designed to protect the United States and its allies, but the capability is crucial to the nation's defense posture, experts told a congressional panel this week.

Bradley H. Roberts, deputy assistant secretary of defense for nuclear and missile defense policy, Army Lt. Gen. Patrick O'Reilly, director of the Defense Department's Missile Defense Agency, and other experts testified March 6 before the House Armed Services Committee's subcommittee on strategic forces.

Since 1999, the United States has invested more than \$90 billion in missile defense. The fiscal 2013 budget request for missile defense is \$7.75 billion.

Roberts said the missile defense strategy balances the need to defend the homeland with the need to address regional threats overseas to U.S. forces, allies and partners, and he described the plan to bolster both.

"We live in an era of missile proliferation, we project power forward globally, [and] we have security commitments in regions where missiles are proliferating," he told the panel. "We must protect our forces, we must protect our allies, [and] they must participate in protecting themselves. To not do that calls into question the very foundation of our security role in the international environment today."

New capabilities have emerged over the past 10 to 15 years that now are available to bolster regional missile defense, Roberts said. "So we've put in place a program to ramp up these regional defense capabilities over the years ahead ... in partnership with allies," he added. "They are not along for a free ride. We've given them many opportunities to strengthen their own self-defense, and many are rising to this challenge."

The United States has missile defense cooperative programs with the United Kingdom, Japan, Australia, Israel, Denmark, Germany, the Netherlands, the Czech Republic, Poland, Italy and many other nations.

Roberts said the two-stage plan for bolstering homeland defense includes strengthening the ground-based midcourse defense system, or GMD, and in the next decade, shifting to a land-based standard missile called SM-3 Block 2B as a complementary second layer of the system. GMD is an element of the ballistic missile defense system made up of ground-based interceptors and ground systems components.

Defense strategy calls for ground-based interceptors to be enhanced over the next 10 years, Roberts said. When SM-3 2B missiles become available around 2020, he told the panel, those will be added to the system to provide a second layer of protection on the ground in the United States.

"For regional defense, we now have two layers of protection," he added. "The homeland deserves the same. Depth and redundancy are better than reliance on a single system."

Such ground- and sea-based interceptor missiles destroy an incoming missile using a direct collision, called "hit-to-kill" technology, or an explosive-blast-fragmentation warhead.

O'Reilly told the panel that the Missile Defense Agency's top priority is to protect the homeland from the growing threat of intercontinental ballistic missile attacks from Iran, North Korea, Syria and other nations.

"We have made significant progress in enhancing our current homeland defense over the past year," he added. Progress includes activating a forward-based transportable radar in Turkey and an upgraded early warning radar at Thule, Greenland, to track intercontinental ballistic missiles from the Middle East.

The agency has also upgraded three ground-based interceptors, or GBIs, activated a second command-and-control node -- part of the command, control, battle management and communications network that links the warfighter to sensors and interceptor missiles -- and completed the newest missile field at Fort Greely, Alaska.

"Further enhancement of our homeland defense is paced by the resolution of a technical issue identified in the last GBI flight test and the need for a successful intercept with the newest version of the GBI exo-atmospheric kill vehicle by the end of this year," O'Reilly said.

A successful nonintercept GBI flight test this summer, he added, will confirm that the problem is resolved.

This year, O'Reilly told the panel, ballistic missile defense capability will be built into five more Aegis ships, three SM-3 Block 1B flight tests will demonstrate resolution of the previous test-flight failure, and materiel release is planned for a second terminal high-altitude area defense, or THAAD, battery for area defense, space-based sensors and sea-based capabilities.

The agency's 2013 budget will deliver a third THAAD battery and three more Aegis ballistic missile defense upgrades, for a total of 32 BMD-capable ships, he said.

"This year and in 2013," the general said, "we will conduct the largest, most complex, integrated layered regional missile defense tests in history by simultaneously engaging up to five crews and ballistic missile targets with Aegis, THAAD and Patriot interceptor systems, a forward-based [transportable] radar, and a command-and-control system operated by soldiers, sailors and airmen from multiple combatant commands."

An important part of the ballistic missile defense system that's under development is the Precision Tracking Space System, or PTSS, a space-based constellation of satellites that will for the first time be able to track a missile over its entire flight.

"There is no sensor that can fill the function of tracking a missile over its entire flight from space and the broad field of views that we need to cover an entire theater, where we could see missiles simultaneously launched," O'Reilly said.

"The combination of [ground-based midcourse defense], SM-3 2B, PTSS and other programs," the general said, "will provide effective and adaptable missile defense for our homeland to counter the uncertainty of ICBM capability from today's regional threats for decades into the future."



OSBP Update: *Going Mobile!*



In an effort to better serve the small business community, the MDA OSBP has developed a mobile-friendly "landing site" for our Web site. This site will provide information at-a-glance for visitors that may be at a conference, on the go, or just wasting time between flights. Not only are there links to the full version of the MDA OSBP Web site, but there are also links to all the various Official MDA Social Media outlets!



May 8-9 - Huntsville, AL

Annual Missile Defense Small Business Programs Conference

May 22 - Florence, AL

UNA PTAC Matchmaking

June 11-12 - Baltimore, MD

Navy Blue Coast

June 19-21 - Orlando, FL

2011 WBENC National Conference & Business Fair

June 20-21 - Chicago, IL

NDIA National Small Business Conference

August 6-8 - San Diego, CA

Navy Gold Coast

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Websites of Interest

MDA Office of Small Business Programs

www.mda.mil

MDA Marketplaces and Directory

www.mdasmallbusiness.com

MDA Business Acquisition Center

www.mda.mil/business/acquisition_center.html

MDA SBIR/STTR Programs

www.mdasbir.com

Fed Biz Opps

www.fbo.gov

Electronic Subcontracting Reporting System (eSRS)

www.esrs.gov

MDA Small Business Advocacy Council

www.mda.mil/business/bus_mdasbac.html